GOVERNMENT INCENTIVE AND SUPPORT PROGRAMS

AVAILABLE TO THE

NOVA SCOTIA AGRI FOOD SECTOR

PREFACE

This manual is intended to serve as an aid in seeking information on government programs relative to the Agri-Food Sector in Nova Scotia. It is composed of brief program descriptions to allow for quick reference. Detailed information for each program can be obtained by contacting the Agency or Government Department listed on the bottom of each respective program page.

Programs are constantly being amended, cancelled, and added. This is to resolve short-run problems and to meet newly identified long-run challenges. It is important to contact the Government Department or Agency delivering and/or administering a program not only to obtain the details of a program, but also to discover if new programs have been created. The Agency or Department may also be able to provide up to date information and guidance.

Taxation programs that are specified do not constitute a complete list. The user should consult the Farmer's Taxation Guide, other Revenue Canada publications, accounting firms, provincial farm management specialist, and the numerous taxation books and booklets published by several Canadian investment and accounting firms.

This may be updated from time to time depending upon demand and the changes in programming. Any comments or suggestions on content will be appreciated.

Regional Development Branch
Agriculture Canada
P. O. Box 698
Truro, N. S.
B2N 5E5

(902) 895-1623

Nova Scotia Department
of Agriculture and
Marketing
P.O. Box 190, 649 Hollis St.
Halifax, N.S.
B3J 2M4

(902) - 424-3245

January 2, 1984

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SECTION I

FEDERAL PROGRAMS

FEDERAL

MARKETING ASSISTANCE PROGRAMS

AGRICULTURAL PRODUCTS CO-OPERATIVE MARKETING ACT

Funding Agency: Agriculture Canada

Objective(s): Provide for initial payments and orderly marketing of agricultural products by means of producer pools to protect producer co-operatives against sudden price fluctuations.

Eligibility: Producers of agricultural products sold under a co-operative pooling plan, except grain in Canadian Wheat Board Jurisdiction.

Assistance: Under an agreement between the federal government and the producer organization, if the initial payment plus marketing costs exceed the average selling price, the government makes up the difference to the co-operative. If the selling price is higher than the initial price plus the marketing costs, the excess may be distributed to the producers as an interim or final payment. The producer's organization uses the agreement to help obtain the financing necessary to make the initial payments and to carry out their marketing plan.

Contact:
Operating Programs and Special Studies
Marketing Services Division
Marketing and Economics Branch
Agriculture Canada
Ottawa, Ontario
K1A 0C5
(613) 995-5880

CANADIAN AGRICULTURAL MARKET DEVELOPMENT FUND (CAMDF)

Funding Agency: Agriculture Canada

Objective(s): To stimulate and promote the use of Canadian food and agricultural products in Canada, and to develop and implement marketing systems for the benefit of the agriculture and food system in Canada.

Eligibility: Eligible projects include market research, on-site promotions and point of sale activities, new product or new process development and consolidation of producer organizations.

Commercial organizations, industry associations, universities, institutes and other non-profit organizations incorporated in Canada as legal entities are eligible.

Assistance: A limit on assistance is established when the project is approved. The level of assistance can be up to 50% of allowable costs.

Contact:
Operating Programs and Special Studies
Marketing Services Division
Marketing and Economics Branch
Agriculture Canada
Ottawa, Ontario
K1A 0C5
613 (995-5880)

PROMOTIONAL PROJECTS PROGRAM (PPP)

Funding Agency: Department of External Affairs

Objective(s): To promote Canadian manufacturing capabilities, services, and products in the world market place.

Eligibility: PPP is designed to benefit as wide a cross-section of Canadian industry as possible. Projects are initiated by the federal government.

Assistance:

(a) Trade Fairs: Permits Canadian businesses to expose products or services to the governments, business community, or consumers in foreign markets at a nominal cost. There is a refundable application fee of $50/sq. meter. The assistance includes exhibition space, exhibit design and construction, co-ordinated shipping service, unpacking and repacking displays, and cost of returning unsold products. The cost of interpreters, hostesses, and hook-up of demonstration equipment is normally paid by participants.

(b) Trade Missions: Incoming and outgoing missions are planned by the government which pays return economy airfare and arranges and pays hotel, meal, and incidental costs up to a specified limit per day.

(c) Trade Visitors: The government invites influential foreign buyers and government delegates to examine Canadian goods and services and to inspect the industrial capability of Canadian firms. Assistance includes return economy airfare; cost of hotel accomodation, meals, and transportation; hotel bookings in Canada; an officer to accompany buyers while in Canada; and a field program and itinerary.
Expenses are sometimes shared with companies, groups of companies and/or associations which stand to benefit directly from the visit.

Contact:

Department of Regional Industrial Expansion
P.O. Box 940, Station "M"
1496 Lower Water Street
Halifax, N. S. B3J 2V9
(902) 426-6743

CANAGREX

Funding Agency: Canagrex

Objective(s): To Promote, facilitate and engage in the export of agricultural and food products from Canada.

Eligibility: Canagrex can purchase, package, process, store, ship, insure, import, export, sell or otherwise dispose of agriculture and food products under a contract with a foreign government or as a joint co-operative venture with a Canadian enterprise or at the request of the private sector.

Assistance: Canagrex may facilitate exports through promotion, publication of information, market research, enter into ventures, provide loans and guarantees, enter into contracts with foreign governments, make grants and charge for its services.

The corporation will not engage in paying direct subsidies on a product to either producers or processors nor will it deal in products under the control of the Canadian Wheat Board or the Canadian Dairy Commission unless invited to do so.

Contact:

Canagrex
350 Sparks Street
Suite 901
Ottawa, Ontario
K1R 7S3

(613) 995-7275

CANADIAN COMMERCIAL CORPORATION (CCC)

Funding Agency: Canadian Commercial Corporation

Objective(s): Assist in the development of Trade between Canada and other nations by obtaining orders from foreign governments.

Eligibility: All Canadian business entities.

Assistance: Assist the private sector through intervening where the purchasing country wishes to deal government-to-government rather than company to government. The C.C.C. acts as the prime contractor with the client country and sub-contracts goods and services with Canadian firms. The C.C.C. provides Canadian suppliers with access to foreign government purchasing offices, assumes responsibility for the administration of contracts and arranges inspection and acceptance. It also assists in securing bid and performance bonds.

Contact:
Canadian Commercial Corporation
112 Kent Street
Tower B,. 17th Floor
Place de Ville
Ottawa, Ontario
K1A 1E9
(613) 996-0034

CANADIAN INTERNATIONAL GRAINS INSTITUTE

Funding Agency: External Affairs

Objective(s): To improve export opportunities for Canadian grain, oilseeds, and related products.

Eligibility: The Institute conducts courses in grain handling, transportation, flour milling, bread making, and macaroni manufacturing for Canadians (40%) and for foreigners (60%) selected from countries purchasing these commodities.

Assistance: The Federal government contributes about $800,000. per year to the costs of the Institute.

Contact:

Grain Marketing Bureau
External Affairs
1st. Floor West
235 Queen Street
Ottawa, Ontario
K1A 0G2

(613) 992-7404

- or -

Winnepeg Office
(204) 949-5344

PROGRAM FOR EXPORT MARKET DEVELOPMENT (PEMD-FOOD)

Funding Agency: Department of External Affairs

Objective(s): To develop export markets for Canadian agriculture, food, and fisheries by sharing costs of specific export marketing efforts.

Eligibility: Any Canadian supplier of goods and services in the agri-food sector interested in developing new export markets is eligible. Contributions are made when there is a proven need to share the risk. Eligible organizations include companies, producer organizations, marketing agencies, and industry associations. Activities supported are: bidding on major international projects, identification of new markets, participation in trade fairs, formation of export consortia, inviting overseas buyers to Canada or approved overseas location, developing and implementing market penetration plans, and other activities which have the potential for producing sustained growth in exports.

Assistance: PEMD provides up to 50% of the costs incurred by a company in its penetration of new markets. These contribtuions are repayable if sales are made to that market.

PEMD-FOOD: To develop export markets for agriculture, fisheries and food products. Increased and flexible approach to addressing specialized export development needs and opportunities in the food industry.

Contact: Department of Regional Industrial Expansion
P. O. Box 940, Station "M"
1496 Lower Water Street
Halifax, N. S.
B3J 2V9

(902) 426-6743

FEDERAL FINANCIAL

AND

CREDIT PROGRAMS

FARM CREDIT CORPORATION (FCC)

Funding Agency: Farm Credit Corporation

Objective(s): Provide long-term mortgage credit to assist with purchasing, developing, and maintaining sound farm businesses.

Eligibility: Loans can be extended to purchase land, make improvements, purchase breeding stock and equipment, or consolidate debt. The client must be of legal age and a Canadian citizen or permanent resident. Farming must be the principal occupation, except for new entrants, and must demonstrate ability to repay and the need for the loan. The client must be able to provide adequate security. Loans are secured by a mortgage on farm lands and by any additional security which the corporation may require.

Assistance:

(a) Standard Farm Loans: For full time farmers.

(b) Loans to beginning farmers:
Employment is retained while developing a farm business to become principal occupation within five years.
Rate of Interest: 13 % (January, 1984)
Repayment Period: up to 30 years
Maximum Loan: one applicant - $350,000.
two or more - $600,000.

Contact:

Farm Credit Corporation
Kentville Agricultural Center
Kentville, N. S.
B4N 1J5

(902) 678-2171

FARM SYNDICATE LOANS

Funding Agency: Farm Credit Corporation (FCC)

Objective(s): Provides financial means for farmers to act co-operatively in overcoming the high cost of individual ownership of machinery, buildings, and installed equipment which can be shared to mutual advantage.

Eligibility: A group of three or more farmers, the majority of whom have farming as their principal occupation, who have signed an agreement acceptable to the Farm Credit Corporation.

Co-operative farm associations and certain farming corporations may qualify as syndicates for loans without the members entering into a formal syndicate agreement.

Assistance: A syndicate may borrow up to 80% of the cost of farm machinery, buildings (including site and other improvements) and installed equipment to a maximum of $15,000 per member or $100,000 whichever is the lesser. The interest rate is currently at 12% (January 1984). The rate is based on the average yield of 5 to 10 year Government bonds plus 1%. Once a loan is approved the interest rate does not change for the life of the loan. Loans are repayable over a period not exceeding 15 years for buildings and installed equipment, and 7 years for mobile machinery.

Contact:
Farm Credit Corporation
Kentville Agricultural Center
Kentville, N. S.
B4N 1J5
(902) 678-2171

SPECIAL FARM FINANCIAL ASSISTANCE PROGRAM

Funding Agency: Farm Credit Corporation (FCC)

Objective(s): Long term credit for refinancing and financial counselling to assist farmers in "financial difficulty".

Eligibility: Individual farmers, corporations, or co-operative farm associations. Applicants must indicate that they require the loan to ensure the survival of their farm operation.

Assistance: Provide an interest rebate equal to 4% for up to two years. All other FCC conditions apply to the Special Farm Financial Assistance Program.

Maximum Loan:

Single Eligible Farmer	$350,000.
Two or More Applicants	$600,000.

Note: Currently the program is scheduled to terminate June 28, 1984. Funds for this program have been fully expended.

Contact:

Farm Credit Corporation
Kentville Agricultural Center
Kentville, N.S.
B4N 1J5

(902) 678-2171

FARM IMPROVEMENT LOANS

Funding Agency: Private Lending Institutions/Agriculture Canada

Objective(s): To encourage chartered banks, or other approved lenders such as credit unions, caisse populaire, and trust companies to provide short and intermediate term credit to Canadian farm operators.

Eligibility: Farming must be applicants principal occupation. Refinancing of existing debts, purchase of marketing quotas or working capital requirements are not eligible.

Assistance: Loans are made for purchase of agricultural implements, purchase of livestock, repairs to farm buildings, additional land purchases and other projects for farm improvement and development.

- The applicant must provide 25% of implement and and equipment costs and 10% of land, and building costs.
- An overall maximum of $100,000. may be outstanding to a farmer at any one time.
- Repayment terms are maximum 15 years for additional land and 10 years for any other kind of acquisitions.
- Interest rate is set at 1% over the prime lending rate.
- Loans are guaranteed 100% from the federal government.

NOTE: Program Expires - June 30, 1985

Contact: A farmer who is seeking assistance should discuss his financial requirements with the manager of the lending agency of his choice.

Farm Improvement Loans Administration
Agriculture Canada
Sir John Carling Building
930 Carling Avenue
Ottawa, Ontario
K1A 0C5
(819) 994-0086

FARMERS AND SMALL BUSINESS BOND PROGRAM

Funding Agency: Department of Finance

Objective(s): Allow small businesses experiencing 'financial difficulty' to refinance their debt at a reduced interest rate.

Eligibility: Businesses, including farms, must be deemed to be in financial difficulty. The following criteria must be met: (1) must be in default or expect to be in default on outstanding debts, (2) alternative financing not available from other sources, and (3) must not have other internal assets available which could be used to alleviate the situation.

This program is scheduled to expire on December 31, 1985.

Assistance: The maximum amount available through the program is $500,000 and the maximum term is 5 years. The interest rate is usually half of the prime chartered bank interest rate plus 2 to 3 per cent.

Contact: Conventional lending institutions (banks, trust companies, etc.), Federal Business Development Bank, Farm Credit Corporation, Revenue Canada District Taxation offices.

INDUSTRIAL AND REGIONAL DEVELOPMENT PROGRAM (IRDP)

Funding Agency: DRIE

Objective(s): To encourage capital investment in slow growth areas of Canada.

Eligibility: All businesses and non-profit organizations. Assistance covers six elements of a products cycle:

1) Industrial Development Climate: Development studies and infrastructure related to industry.

2) Innovation: Consultant studies; development of new products or processes; technological capability; demonstration and design.

3) Establishment: Consultant studies; plant establishment.

4) Modernization/Expansion: Consultant studies; modernization; expansion; adaptation of microelectronic/electronic technology.

5) Marketing: Consultant studies; collection/dissemination of tourism information; special events and market research.

6) Restructuring: Consultant studies; repayable loans and loan guarantees, participation loans.

Assistance: Grants, contributions, repayable contributions, participation loans and loan guarantees. Level of support depends on nature of project, need for support, value, location of the project, and government economic objectives.

Contact: Department of Regional Industrial Expansion
P. O. Box 940, Station "M"
1496 Lower Water Street
Halifax, N.S.
B3J 2V9

(902) 426-6743

REGIONAL DEVELOPMENT INCENTIVES ACT (RDIA)

Funding Agency: DRIE

Objective(s): To stimulate the creation of jobs and to encourage capital investment in slow-growth areas of Canada.

Eligibility: Most manufacturing and processing industries seeking to expand, modernize or establish new manufacturing or processing facilities are eligible for incentives and guarantees. (Exceptions: initial processing, petroleum refining, etc.) Sawmills, fish plants or food processing plants are eligible.

New commercial facilities are eligible for loan guarantees.

Assistance: Assistance is provided in two categories:

1) Development Incentives: Includes non-repayable, specifically repayable, and provisionally repayable development incentives. A project with a minimum captial cost of $25,000. (for new facilities, new product expansions, volume expansions, and modernizations) may qualify for a development incentive. In special areas the minimum capital cost investment may be different. If a new facility or new product expansion creates at least five direct jobs in the operation, the capital costs can be a minimum of $5,000.

2) Loan Guarantees: Share loss and incremental guarantees; the minimum total cost for consideration of a loan guarantee is $100,000. Guarantees cannot exceed 90% of the total amount of the lenders advances and cannot exceed 80% of estimated total capital costs less other government assistance.

Note: The new IRDP (A-213) is designed to replace the RDIA which will expire in December 1984.

Contact:

Department of Regional Industrial Expansion
P. O. Box 940
Station "M"
Halifax, Nova Scotia
B3J 2V9

(902) 426-6743

EXPORT DEVELOPMENT CORPORATION (EDC)

Funding Agency: E.D.C.

Objective(s): To promote and facilitate export trade by the provision of insurance, guarantees, loans, and other financial facilities to enable exporters to meet international competition.

Eligibility: Canadian agricultural and food products are eligible for the insurance program. However, agricultural products with the exception of breeding cattle, which are eligible for the forfaiting service, are ineligible for all financial services (loans, loan guarantees, forfaiting, multiple disbusement, agreement loans, and allocations under lines of credit).

Assistance:

1) Export Financing: Foreign buyers of capital goods, equipment and services may obtain financing at fixed or floating rates of interest.

2) Normally 90% coverage of commercial and political risk. The policy holder holds the other 10% risk.

3) Guarantees: Issued to banks making export loans or issuing performance and bid securities.

Contact:

Export Development Corporation
1791 Barrington Street
Suite 1401
Halifax, N. S.
B3J 3L1

(902) 429-0426

FEDERAL BUSINESS DEVELOPMENT BANK (FBDB)

Funding Agency: FBDB

Objective(s): The Federal Business Development Bank is a Crown Corporation created to promote and assist the establishment and development of all types of business enterprises in Canada by providing them with financial and management services. FBDB supplements such services available from the private sector and pays particular attention to the needs of small and medium size businesses.

Eligibility: Canadian businesses which have difficulty in obtaining financing from other sources.

Assistance: FBDB offers term loans, which may be fixed or floating, or may be switched from floating to fixed, at interest rates of 1/2 to 1 per cent above those charged by other financial institutions for loans of comparable risk. The FBDB can also purchase equity; act as an agent, advisor, or negotiator for a fee; underwrite securities; provide loan guarantees; and provide management and financial counselling and training.

Contact: Federal Business Development Bank
Atlantic Regional Office
Cogswell Tower, Suite 1400
P.O. Box 1656, Scotia Square
Halifax, N.S.
B3J 2Z7

(902) 426-7860

SMALL BUSINESS LOANS ACT (SBLA)

Funding Agency: Minister of State for Small Business

Objective(s): To provide new and existing small business with a guarantee on loans for a variety of capital purposes.

Eligibility: Manufacturing, wholesale or retail trade, service businesses, construction, transportation, communication and real estate. Insurance agents or brokers are also eligible. Business enterprises must not have gross revenues in excess of $1.5 million to be eligible. Refinancing of existing debts or working capital requirements are not eligible. Loans are available for the purchase of fixed or moveable equipment, including installation, renovation, and improvement or modernization of equipment. The purchase or construction of new premises or the improvement or modernization of existing premises.
The purchase of land including buildings.

Assistance: Maximum allowable outstanding is $100,000. Subject to this maximum, loans can be used to finance up to:

- 80% of the cost, including installation of fixed or movable equipment.
- 90% of the cost of the purchase or construction of new premises on the purchase of land, or the renovation or improvement of existing premises.

The rate of interest is 1% over the prime lending rate of chartered banks. The repayment period is a maximum of ten years.

NOTE: Expiration date - March 31, 1985.

Contact: Application forms are available from any designated lender: All chartered banks and approved lenders such as credit unions, caisse populaires, trust companies, loan companies and insurance companies.

FEDERAL

RESEARCH ASSISTANCE PROGRAMS

NEW CROP DEVELOPMENT FUND

Funding Agency: Agriculture Canada

Objective(s): To stimulate the development and adaptation of new crops and new varieties offering promise for Canadian Agriculture. The fund is designed to bridge the gap between basic research and commercial production by aiding developmental research.

Eligibility: Projects designed to identify a new crop, new varieties, new areas for an established crop, new uses or new production methods, or designed to move the new crop or variety beyond the process of identification to the examination of technical, economic, and commercial feasability could be considered for funding. Generally assistance is limited to institutions, universities and government agencies; however groups of several farmers working together are also eligible.

Assistance: Contributions for commercially and provincially sponsored proposals are limited to 50% of eligible costs. Capital costs are not considered eligible except for that portion of depreciation directly related to equipment specifically purchased for the project in question.

NOTE: Expiration date - March 31, 1988

Contact:

New Crop Development Fund Secretariat
Crop Production Division
Regional Development and International Affairs
Agriculture Canada
Sir John Carling Building
Ottawa, Ontario
K1A 0C5

(819) 994-0086

Regional Development Branch
Agriculture Canada
Box 698
Truro, N.S.
B2N 5E5

(902) 895-1623

PROGRAM FOR INDUSTRY/LABORATORY PROJECTS (PILP)

Funding Agency: National Research Council (N.R.C.)

Objective(s): PILP is designed to assist Canadian companies to undertake projects that take advantage of technology in the form of scientific and engineering knowledge and resources existing within government laboratories.

Eligibility: Any company incorporated in Canada with the necessary management, technical, and market skills and the financial stability to carry a project to successful commercial exploitation. Eligible projects are those which apply and exploit government research and development results and know-how, and projects which result in the development of the desired application or know-how through collaboration with the N.R.C.

Assistance: Laboratory and financial support are provided. Funding of a project is normally effected, through a contribution arrangement with the company, although in certain circumstances a procurement contract will be used. In the contribution arrangement mode, licenses will be arranged to allow the company the use of the government's background technology. The N.R.C. contributes up to 80% of project costs exclusive of major capital items.

Contact:

Program for Industrial Laboratory Projects
National Research Council of Canada
Montreal Road
Building M-58, Room E-116
Ottawa, Ontario
K1A 0R6

(613) 993-0357

INDUSTRIAL RESEARCH ASSISTANCE PROGRAM (IRAP)

Funding Agency: National Research Council (N.R.C.)

Objective(s): IRAP was established to further economic development through encouragement of research and development and increased utilization, calibre and scope of science and technology.

Eligibility: All companies in Canada engaged in activities based to a significant extent on technology derived from the physical and life sciences and engineering, are eligible for consideration. IRAP is combined with NRC's Technical Information Service to form a six-element program:

1) Field Advisory Service (IRAP-C)
2) Technical Information Service (IRAP-F)
3) Firms Employing Undergraduates (IRAP-H)
4) Laboratory Investigations (IRAP-L)
5) Contributions to Small Projects (IRAP-M)
6) Contributions to Large Projects (IRAP-L)

Assistance: Under IRAP-M and IRAP-L, the salaries of individuals working on approved projects together with the company's share of standard fringe benefits. In the case of IRAP-H, fringe benefits are paid by the company.The company provides the remainder of the costs. The program can also assist organizations which are not financially capable of performing their own research by paying the salaries of individuals in other research organizations under a subcontract to the firm.

Contact:

Industrial Research Assistance Programs
National Research Council of Canada
Montreal Road, Building M-58
Ottawa, Ontario
K1A 0R6
(613) 993-0331

Nova Scotia Research Foundation Corporation
Industrial and Information Services
100 Fenwick Street
P. O. Box 790
Dartmouth, N.S.
B2H 3Z7

(902) 424-8670

CONTRACTING-OUT OF SCIENCE AND TECHNOLOGY (CONTRACT RESEARCH PROGRAM)

Funding Agency: Agriculture Canada

Objectives: To widen and supplement federal agricultural research, development, and evaluation efforts in Canada.

Eligibility: Industry, universities, provincial agencies and institutues are eligible. Proposals can be made in response to advertised general program priorities or specific requirements, or at the initiative of the proposer who recognizes a previously unmet need for specific work. There are seventeen sub-programs: Mechanization; Meat; Feed from Waste; Plant Proteins, Toxic Chemicals: Reproductive Physiology; Land Evaluation; Crop Information; Wild Oat Control; Swine; Nitrogen Fixation; Human Nutrition; Vertebrate Pests; Mycotoxins; Station Initiatives; Processing, Distribution and Retailing (PDR); and Energy Research and Development in the Agriculture and Food Sector (ERDAF) which is further sub-divided into Conservation, Renewables and Liquid Fuels.

Assistance: Funds are provided for proposals solicited through the Science Procurement System of the Department of Supply and Services.

Contact:

Research Branch
Agriculture Canada
Ottawa, Ontario
K1A 0C5

(613) 995-7084

Science Procurement Manager
Science Procurement Branch
Supply and Services Canada
Place du Portage, Phase III
11 Laurier Street
Hull, Quebec
K1A 0S5

(819) 997-6363

CANOLA UTILIZATION ASSISTANCE PROGRAM

Funding Agency: Grain Marketing Office
Department of External Affairs

Objective(s): The program was initiated in 1968 with the objective of enhancing commercial utilization of canola products such as canola oil, meal, hulls, flours, isolates and concentrates. All proposed projects must address significant opportunities or problems for the canola industry and directly impact on the performance of canola in domestic and world markets.

Eligibility: Assistance under the program is open to Canadian universities, companies, industrial and private research institutes and similar entities which undertake projects consistent with the programs objectives and meeting the following requirements:

(a) Establishment in Canada
(b) Demonstrated ability or potential in the proposed area of work.

Assistance: Assistance takes the form of a grant in aid equal to total eligible costs. Assistance is available for employment of regular professional staff and assistants; the purchase of necessary equipment, materials, and supplies relevant to the project; necessary field trips; incidental expenses not normally exceeding $300. In 1983, the average project cost was $17,000.

Contact: Research Co-ordinator
Canola Council of Canada
Suite 301-433 Main Street
Winnipeg, Manitoba
R3B 1B3

(204) 944-9494

CANADIAN DAIRY COMMISSION RESEARCH PROGRAM

Funding Agency: Canadian Dairy Commission (CDC)

Objective(s): Increase the consumption and utilization of dairy products.

Eligibility: Industry, universities, provincial agencies, and institutes are eligible. In order to promote more involvement by the dairy industry, proposals which offer cost sharing elements between the CDC and dairy product manufacturer or processors will be favourably considered. Eligible projects include examining and identifying new market opportunities; identifying and assessing constraints limiting dairy product consumption; increasing the utilization of milk constituents; extending existing product lines; developing new products; identifying opportunities and/or problems associated with properties of milk such as nutritional and functional; and obtaining, developing and/or applying new technology to improve manufacturing yields, save energy, enhance utilization or improve quality.

Assistance: Funds are provided through proposals solicited through the Science Procurement System of the Department of Supply and Services. The program offers a cost sharing element in two parts to dairy product manufacturers or processors as well as confidentaility of the results.

Contact:

Science Procurement Branch
Supply and Services Canada
12 C1, Place du Portage
Phase III
11 Laurier Street
Hull, Quebec
K1A 0S5

(819) 997-7339

Canadian Dairy Commission
Pebb Building
2197 Riverside Drive
Ottawa, Ontario
K1A 0Z2

(613) 998-9490

FEDERAL

STABILIZATION AND INSURANCE PROGRAMS

SKIM MILK POWDER FOR DOMESTIC ANIMAL FEED

Funding Agency: Canadian Dairy Commission (CDC)

Objective(s): This policy is in place to increase the use of skim milk powder in feeds which have been in decline due to the use of cheaper substitutes; to increase the greatly reduced market opportunities for skim milk powder generally; and to put Canadian veal producers in a more competitive position to meet domestic demand for veal.

Eligibility: The policy makes denatured first grade skim milk powder available to Canadian feed manufacturers when there is a demonstrated shortage of feed grade powder. The CDC will give priority to the utilization of any older skim milk powder stocks under this program.

Assistance: Effective September 1, 1983 the level of rebate available for this powder was $1.70 per kilogram upon submission of appropriate documentation including certification by Agriculture Canada that the powder for this purpose has been denatured for animal feeding purposes.

Contact:

Director, Domestic Marketing
Canadian Dairy Commission
2197 Riverside Drive
Ottawa, Ontario
K1A 0Z2

(613) 998-5490

AGRICULTURAL STABILIZATION ACT

Funding Agency: Agriculture Canada

Objective(s): Agricultural products are designated for price support to protect producer incomes against market price fluctuations.

Eligibility: All farmers producing named or designated commodities. The commodities named under the act are cattle; hogs; sheep; industrial milk; cream; soyabeans; corn; oats, and barley outside the Canadian Wheat Board area. Commodities which have been supported (at the Minister's discretion) include carrots, cherries, potatoes, onions, cucumbers, and apples.

Assistance: Payments when prices fall below support price level is normally calculated at 90% of previous 5 year average plus index for cash costs changes in production. The Board supports prices by buying products outright, by making deficiency payments, or by making direct payments to producers at a fixed rate.

Contact:

Agriculture Stabilization Board
Sir John Carling Building
930 Sir John Carling Building
Ottawa, Ontario
K1A 0C5

(613) 995-5011

Farm Income Services Branch
Agriculture Canada
Ottawa, Ontario
K1A 0C5

(613) 995-5880

ADVANCE PAYMENTS FOR CROPS ACT

Funding Agency: Agriculture Canada

Objective(s): To provide an incentive to producers to store certain designated products immediately after harvest in order to spread their market deliveries over a longer period of time facilitating a more orderly marketing of product.

Eligibility: Producer organizations which represent a significant portion of production in an area and are capable of administering the program. The producer organization must also be capable of assuming 10 per cent of the liability for potential producer defaults. The act applies to all crops that can be stored in their natural state except wheat, oats, and barely grown in the Canadian Wheat Board area.

Assistance: The Minister guarantees repayment of advances made to producers through eligible producer organizations. The federal government also pays the interest costs on the money borrowed by producer organizations to make advances. The maximum advance is $15,000 per farmer; $30,000 per partnership; and $45,000 per operation involving three or more farmers. Advances are repayed by producers for subsequent deliveries.

Contact:

Production Development Directorate
Agriculture Canada
Sir John Carling Building
930 Carling Avenue
Ottawa, Ontario
K1A 0C5

(613) 995-5880

FEDERAL

STORAGE, TRANSPORTATION AND PROCESSING PROGRAMS

FRUIT AND VEGETABLE STORAGE CONSTRUCTION FINANCIAL ASSISTANCE PROGRAM

Funding Agency: Agriculture Canada

Objective(s): To extend the marketing period for domestic produce and reduce reliance on imported fruits and vegetables by encouraging an increase in storage facilities.

Eligibility: Assistance is available to groups of three or more primary producers such as producer associations, co-operatives, syndicates or marketing boards engaged in the production, storing and marketing of fruit and vegetables for fresh market or for processing. No one grower may own more than 40% of the facility. Eligible costs include land, site development, architect's fees and access roadways or railway spurlines which are required for storage management.

Assistance: Producer groups can receive up to one third of eligible costs for new construction or renovation to a maximum of $500,000.

NOTE: Applications should be verified with regional officials prior to submission.

Contact:

Marketing Services Division
Marketing and Economics Branch
Agriculture Canada
Ottawa, Ontario
K1A 0C5

(613) 995-5880

or

Regional Development Branch
Agriculture Canada
Box 698
Truro, N.S.
B2N 5E5

(902) 895-1623

FEED FREIGHT ASSISTANCE

Funding Agency: Livestock Feed Board of Canada

Objective(s): To assist in equalizing the effects of feed grain transportation costs.

Eligibility: Grain merchants and/or brokers; small mill operators shipping feed grain; wholesale feed manufacturers of formula feeds; retail feed manufacturers, retail feed dealers, and livestock feed dealers. Wheat, oats, barley, rye, mixed wheat and oats, #1 feed screenings, and mill feeds from the prairie provinces, and corn, wheat, and barley from Ontario.

Assistance: Shippers of feed grains receive a subsidy for transportation costs. Livestock producers receive the benefits of the subsidy through reduced feed grain costs.

Contact:

Livestock Feed Board of Canada
P. O. Box 177
Snowdon Station
Montreal, Quebec
H3X 3T4

(514) 283-7505

ATLANTIC REGION FREIGHT ASSISTANCE PROGRAM/ MARITIME FREIGHT RATES ACT

Funding Agency: Canadian Transport Commission

Objective(s): To subsidize freight moving out of select territory.

Eligibility:

Maritime Freight Rates Act:
Applies to railways and railway express companies.

Atlantic Region Freight Assistances Program:
Applies to truckers, railways, railway express companies, water and air carriers.

Assistance:

Canadian National Railways are required to publish reduced rates (30%) on all domestic traffic originating at stations located in the select territory to Canadian stations located west of the area. The government reinburses carriers for the revenue loss.

The Act and accompanying Regulations provide assistance depending on whether designated commodities are being transported within the select territory at a 20% reduction rate and designated commodities are being transported to and from areas within the select territory at a reduced rate of 10%.

Subsidies vary based on type of transportation used. Subsidies to truckers are administered in accordance with federal Orders-In-Council which lay down the terms and conditions with respect to disbursement.

NOTE: Select Territory - New Brunswick, Nova Scotia, Prince Edward Island, island of Newfoundland, south of Quebec and east of Diamond and Levis on the St. Lawrence River.

Contact:

The Director
Tariff and Subsidies Control
Atlantic Region Freight Assistance Program
c/o Canadian Transport Commission
Ottawa, Ontario
K1A 0N9

(613) 997-2905

FEDERAL

MANPOWER AND LABOUR PROGRAMS

CANADA WORKS

Funding Agency: Employment and Immigration

Objective(s): To create productive, immediate jobs in periods of economic difficulty or temporary disruptions in the labour market.

Eligibility: Organizations, businesses, individuals, municipalities, government departments, and agencies.

Conditions: Jobs could not be created without the funds and no employees are to be displaced.

The maintenance, development and/or improvement of current productive capacity; modernization or expansion; enhancement of energy conservation and activities which result in improvements to community and/or citizen quality of life. Housing construction or renovation is eligible if beneficiaries are socially disadvantaged.

Project duration: More than 6 weeks and up to 52 weeks; students: 18 consecutive weeks.

Assistance: Wage contribution: $325 per work-week with a ceiling of $125 towards other costs; students: $220 per week with a ceiling of $35 for costs other than wages; participants in receipt of U.I. will not exceed $300 with $125 per work week payable to the project.

Ordinarily a proposal must provide for 3 or more full time jobs. Projects of special merit can receive $100,000 for non-wage costs where funds are matched from another source.

Contact: Mainland Nova Scotia:
Canada Employment and Immigration Commission
Employment Development Branch
P. O. Box 160, Halifax Main Post Office
Halifax, N.S. B3J 2M4

(902) 426-7175

Cape Breton Island:
Canada Employment and Immigration Commission
Employment Development Branch
L. H. C. Building
295 Charlotte Street
Sydney, N.S. B1P 1C6

(902) 539-1915

LOCAL EMPLOYMENT ASSISTANCE DEVELOPMENT PROGRAM (LEAD)

Funding Agency: Employment and Immigration

Objective(s): To increase the number of permanent jobs in localities of chronically high unemployment.

Eligibility: Any organization which represents community development interests in an area where less than 50,000 people reside and where there is a serious unemployment problem.

Assistance:

LEAD Corporations: are set up by local businesses or community groups. They provide: counselling services and technical assistance to local residents to help them establish new businesses or expand existing ones. (maximum $25,000 to a single business per year); equity financing (to incorporated businesses); loans to principals who have already applied to the FBDB (re: A-16); grants to local business projects that will produce employment.

Funding: To enable a community to initiate a LEAD Corporation, the planning stage provides $50,000 for 1 year. To cover administration costs and technical assistance to local businesses - the operational stage provides a maximum of $1.5 million over 5 years. Up to $220,000 for 2 years is available for investment; loans to local businesses. $350.000 for the 3 succeeding years.

LEAD Projects: Undertaken by community groups or organizations involved in local development (ie., Boards of Trade, Chambers of Commerce, Band Councils, etc.). Funding $50,000 for planning projects.

Enterprise Projects: (maximum $350,000 per year to $1.5 million over 5 years) involve any proposed business that does not duplicate existing services.

Infrastructure Projects: ($350,000 for 2 years) involve any proposed activity that contributes to a regional or local development plan.

Contact: Contact your local Employment Development Branch or Canada Employment Centre.

JOB CORPS

Funding Agency: Employment and Immigration

Objective(s): To prepare employment disadvantaged persons for the labour market. To enable those with severe mental, physical, or social disabilities to acquire skills and work experience needed to progress to full-time employment.

Eligibility: Organizations, businesses, individuals, municipalities, and school boards may submit proposals. (Groups, agencies or associations may receive a maximum of $100,000 for one year to provide assistance in the delivery of the program at a national level).

Assistance: Wages for participants and administrative staff and contributions towards operating costs are provided. Projects can be funded for:

A Developmental Phase: To confirm the feasibility of funding and operational phase; includes the hiring and orientation of core staff and establishment of community linkages and support structures; developing a plan of activities; establishing performance standards. Maximum: $50,000 for 6 months.

Operational Phase: Maximum $350,000 per year for 3 years (including the developmental phase) subject to a $100,000 increase in 4th year upon recommendation of National Assessment Board.

In addition, up to $30,000 over the life of the project may be available for the purchase of equipment and supplies.

Proposals must not duplicate or compete with existing businesses nor displace workers. Jobs created must be full-time. On-the-job experience, training and career counselling possibilities will be demonstrated by eligible employers.

Disadvantaged participants include persons with a lack of education, training, job experience or having a mental/physical disability or with social handicaps experienced by drug or alcohol abuse, law offenders or persons with serious family problems.

Contact: Contact your local Employment Development Branch or Canada Employment Centre.

CAREER ACCESS

Funding Agency: Employment and Immigration

Objective(s): To help employers hire and provide valuable work experience to people who face severe difficulties in finding work.

Eligibility:

Employers - Business, organizations (including non-profit or charitable organizations), individuals or municipalities in business for 6 months or more.

Employees - A handicapped person; an unemployed person having completed a Job Corps or skill training course; a person returning to the labour force; a permanently laid-off person aged 45 or more; former students; and employment disadvantaged people.

Assistance:

Wage subsidies are offered to employers.

Youth Career-Access: Inexperienced youth under 25 years of age up to 50% of wages or $3.00 an hour for up to 26 weeks.

Summer Students: 18 weeks at a maximum subsidy of $3.00 an hour.

Handicapped or employment disadvantaged persons: Up to 52 weeks at a decreasing rate of 85% for 13 weeks; 50 % for 26 weeks; 25% for 13 weeks, for a maximum of $500 per week.

Maximum number of sibsidized employees is up to 20% of the number of regular employees. Smaller employers (ie. up to ten employees) are limited to hiring two eligible workers at any one time.

Other contributions include $10,000 to an employer hiring a handicapped person expected to continue after the subsidy; $100 for each subsidized worker for the provision of protective clothing or equipment.

Contact: Contact your local Employment Development Branch or Canada Employment Centre.

AGRICULTURAL EMPLOYMENT PROGRAMS

Funding Agency: Employment and Immigration

Objective(s): To provide assistance in the agricultural labour market.

Eligibility: Agricultural workers and employers

Assistance: A wide range of employment related programs are provided by the Canada Employment and Immigration Commission through a network of specialized agricultural employment service agencies, called Farm Labour Pools, and through it's more than 400 Canada Employment Centres across Canada. The programs include employment counseling, training for workers who require upgrading in education or occupational skills, financial assistance for unemployed or underemployed workers to move to areas where they can find suitable employment and a complete recruitment and placement service to assist workers in finding jobs and employers in obtaining suitable workers.

Contact: Contact your local Employment Development Branch or Canada Employment Centre.

NATIONAL INDUSTRIAL TRAINING PROGRAM (CRITICAL TRADE SKILLS TRAINING)

Funding Agency: Employment and Immigration Canada

Objectives: Help employers train workers in skilled occupations which have persistently been in short supply.

Eligibility: Employers willing to provide subsidized training in eligible trades or occupations.

Assistance: Critical trade skills training focuses on skills requiring long and technically complex training. Financial assistance is given for training and wages. Trainee wage reinbursement is up to 75 per cent in the first year and up to 50 per cent during the remainder.

Contact: For more information on this program and other related programs such as the National Industrial Training Program (General Industrial Training), National Institutional Training Program, and Skills Growth Fund, contact your local Employment Development Branch or Canada Employment Centre.

FEDERAL

CAPITAL GRANTS, CONTRIBUTIONS, AND SUBSIDY

INCENTIVE PROGRAMS

AGRICULTURAL FAIRS AND EXHIBITIONS ASSISTANCE

Funding Agency: Agriculture Canada

Objective(s): To encourage livestock improvement and help fairs and exhibitions maintain and improve facilities, to encourage the efforts of potential future food producers.

Eligibility: Agricultural Exhibition Associations. Listed Class 'A' and 'B' fairs, special fairs, winter and spring fairs.

Assistance: Grants are provided to listed fairs and agricultural exhibitions for judges fees, junior activities, improvement to exhibition facilities, and for prizes in livestock classification. Prize money is available to competitive beef and dairy cattle, sheep, and swine shows held at listed exhibitions and adopting classifications offered by Agriculture Canada.

Contact: Animal Production Division
Agriculture Canada
Sir John Carling Building
Ottawa, Ontario
K1A 0C5

(613) 994-6086

ACCELERATED CAPITAL COST ALLOWANCE PROGRAM (ACCA)

Funding Agency: Environment Canada

Objective(s): To encourage business to install processes and devices which will control pollution.

Eligibility: On farms, the following items will normally be eligible for the accelerated write off:

1. Slatted Floors
2. Manure Tanks
3. Pits lined with impermeable material
4. Hydraulic or compressed air pumps and associated piping
5. Manure Pads (Concrete and Ashphalt)
6. Liquid spreaders if purchased concurrently with any of the above.

Assistance: An eligible taxpayer may write off the cost of equipment or processes installed for the prime purpose of controlling air and water pollution over a three year period. (1st year- 25%, 2nd year- 50%, 3rd year- 25%)

Contact:

The Manager
A.C.C.A. Program
Enviroment Protection Service
Enviroment Canada
Ottawa, Ontario
K1A 1C8

(819) 994 0001

ACCELERATED CAPITAL COST ALLOWANCE FOR EQUIPMENT USING RENEWABLE ENERGY (TIPS GRANT)

Funding Agency: Department of Finance

Objective(s): Encourage use of equipment which allows substitution of renewable energy for fossil fuels.

Eligibility: Equipment certified by Energy, Mines and Resources. The assets covered by this provision must meet minimum efficiency standards. Accelerated write-offs are available for capital assets using wood or industrial by-products to produce heat or electricity.

Assistance: Certified equipment can be written-off over a three year period.

Contact:

TIPS Secretariat
Energy, Mines, and Resources Canada
7th Floor, Killeary Building
580 Booth
Ottawa, Ontario
K1A 0E4

(613) 995-1801

Energy, Mines, and Resources
Bank of Montreal Building
5th Floor
5151 George St.
Halifax, N.S.
B3J 1M5

(902) 426-2183

THE SPECIAL INVESTMENT TAX CREDIT PROGRAM

Funding Agency: Department of Finance

Objective(s): To promote industrial development in those areas of Canada most adversely affected by economic disparities.

Eligibility: All manufacturing and processing activities as defined under the Regional Development Incentives Act. The project can be a new facility, an expansion, or a modernization. There is no maximum or minimum project size. Applicable depreciable assets include buildings, machinery, equipment, and certain mobile assets.

Assistance: Investment tax credit of 50% applicable to the eligible capital cost of assets. In any one year, the tax credit cannot exceed the lesser of 50% of eligible capital costs incurred, or $15,000 plus one half of remaining federal tax payable.

The tax credit must be used within five years after the year of acquisition of the asset. The credit is claimed on the tax return.

NOTE: Due to the IRDP (A-213) program, this program is subject to review. Current expiration date is December 31, 1984.

Contact: Department of Regional Industrial Expansion
P. O. Box 940, Station "M"
1496 Lower Water Street
Halifax, N. S.
B3J 2V9

(902) 426-6743

CANADIAN OIL SUBSTITUTION PROGRAM (COSP)

Funding Agency: Energy, Mines, and Resources Canada

Objective(s): Assist householders and businesses in meeting the costs of converting from oil as a heating fuel to the use of more plentiful domestic sources.

Eligibility: Canadian householders, public and private institutions, and businesses. COSP applies to buildings built before October 28, 1980.

Assistance: Taxable grants of half the eligible costs to a maximum of $800.

Contact:

Energy, Mines and Resources
Bank of Montreal Building
5th Floor
5151 George St.
Halifax, N.S.
B3J 1M5

(902) 426-2183

EXCISE GASOLINE TAX REFUND

Funding Agency: Revenue Canada

Objective(s): Refund federal excise tax on gasoline to certain businesses.

Eligibility: A person for commercial or business purposes, which means any activity conducted by a person for the purpose of earning income from an office, employment, business or property to the extent that the cost of the gasoline used directly in that activity is deductible in computing that person's income for a taxation year pursuant to the provisions of Part I of the Income Tax Act:

- a farmer for farming purposes,
- a fisherman, hunter, or trapper (commercial)
- a person under conditions for which relief from the consumption or sales tax is provided by virtue of any provision of the Excise Tax Act other than Sub-section 27 (2)
- corporations constituted exclusively for the purpose of carrying on or promoting of scientific research in Canada
- persons using aviation gasoline who are engaged in the provision of:
  (a) public transportation of passengers, freight or mail

  (b) air services directly related to
    (i) the exploration and development of natural resources.
    (ii) aerial crop spraying, seeding, pest control, fish cultivation, forestry.
    (iii) fire fighting; protection and control
    (iv) aerial construction operations
    (v) map making operations

  (c) persons who are regularly engaged in the business of testing aircraft engines.

Assistance: The federal excise tax on gasoline is refundable to eligible claimants. Claims must be filed within 4 years of the date the gasoline was purchased.

Contact: Application forms are available from any Revenue Canada office and Post Office.

NATURAL GAS VEHICLE PROGRAM

Funding Agency: Energy, Mines, and Resources Canada

Objective(s): An incentive to convert to natural gas as an alternative energy source.

Eligibility: All corporations, individuals, and organizations resident in Canada except government departments and agencies.(Financially independant Crown Corporations are eligible).

Off road industrial vehicles and vehicles used 50% or more outside of Canada are not eligible. The program covers dual fuel systems and all conversions are subject to Provincial regulations.

The purchase of a natural gas fueled vehicle or a conversion to natural gas must be carried out between February 5, 1983 and March 31, 1987.

Assistance: 100% of eligible costs for materials to a maximum of $500. Used equipment and labour costs are not eligible. Costs include fuel tanks, regulators, valves, carburetors, hoses and clamps. Equipment must be purchased in Canada and meet Canadian standards.

New factory-equipped vehicles are eligible for the maximum $500 contribution.

Contact:

Natural Gas Vehicle Program
Coal and Alternative Energy Branch
Energy, Mines, and Resources Canada
P.O. Box 4513, Station 'E'
Ottawa, Ontario
K1S 5K6

(613) 995-5415

PROPANE VEHICLE GRANT PROGRAM

Funding Agency: Energy, Mines and Resources Canada

Objective(s): To encourage vehicle conversions to propane fuel systems or purchase of new vehicles with propane fuel systems.

Eligibility: The vehicle must be intended for on-road commercial use in Canada, or it must be a farm vehicle. Equipment must be purchased in Canada. The purchase or the conversion to propane must be carried out in the five year period commencing October 28, 1980.

Conversions must be acceptable to enforcing authority in the province.

Assistance: For converted vehicles the grant is 100% of eligible materials and labour to a maximum of $400. Labour costs are eligible to $150. New vehciles have a deemed eligible cost of $400.

Contact:

Propane Vehicle Grant Program
Conservation and Renewable Energy Branch
Energy, Mines and Resources Canada
P. O. Box 4513, Station E.
Ottawa, Ontario
K1A 5K6

(613) 995-3434

MACHINERY PROGRAM (M.A.C.H.)

Funding Agency: Revenue Canada

Objective(s): Allow users of equipment not available in Canada to acquire the machinery at lowest possible price.

Eligibility: Purchases of production machinery and related equipment and machinery above a minimum of $500 value in duty must be classified under:

Tariff Items: 42700-1, 42700-2, 42700-3
42700-4, 42700-5, 42700-9
47701-1, 42701-2, 41100-1

Reasonable equivalent machinery must not be available in Canada.

Applications are accepted retroactively within limits (before importation or normally not later than 90 days since clearance).

Assistance: Remission of duty on machinery and equipment. The amount of sales tax owing is also reduced via the reduced duty-paid value.

Contact: Applications are available at Canada Customs Offices as well as at DRIE Regional Offices.

For supplementary information:

The Secretary
Machinery and Equipment Advisory Board
Department of Regional Industrial Expansion
235 Queen Street
Ottawa, Ontario
K1A 0H5

(613) 992-3004

FEDERAL

INFORMATION AND MISCELLANEOUS SERVICES

CAPE BRETON DEVELOPMENT CORPORATION (DEVCO)

Funding Agency: DEVCO

Objective(s): The purpose of DEVCO is to promote and assist the financing and development of industry on Cape Breton Island; to provide employment outside the coal producing industry and broaden the base of the economy of the Island; and to contribute to the rehabilitation and modernization of mines in the Sydney coal field.

Eligibility: Farming, marine farming, fishing, forestry, boat-building, wood products, crafts, tourism and manufacturing are some of the industries being helped by DEVCO.

Assistance: Assistance is variable to any enterprise that can produce permanent employment and earnings situations.

Contact:

Industrial Development Division
Sydport
P. O. Box 1750
Sydney, N. S.
B1P 6T9

(902) 562-6300

CANADIAN INTERNATIONAL DEVELOPMENT AGENCY (C.I.D.A.)

Funding Agency: C.I.D.A./ External Affairs

Objective(s): To strengthen economic ties between Canada and rapidly developing nations. Development assistance is tailored to the changing needs and priorities of developing countries.

Eligibility: Canadian businesses and industry. Preference will be given to small and medium size companies. Developing countries seeking Canadian private sector participation may also benefit from this program.

Assistance: For Canadian Companies wishing to investigate industrial cooperation opportunities in developing countries the following is available: funding for travel; profitability and risk analysis; product technology testing; project preparation studies; and demonstration test projects as a lead-in to technology transfer;

For example: Starter Studies - up to $ 15,000
Viability Studies - up to $100,000

Information on opportunities; local conditions and business practice; locating qualified Canadians to work abroad; specialized training of local employees; professional services; and investment missions to developing countries.

Contact:

Industrial Co-operation Division
Canadian International Development Agency
200 Promenade du Portage
Hull, Quebec
K1A 0G4

(819) 997-7901

SECTION II

PROVINCIAL PROGRAMS

PROVINCIAL

MARKETING PROGRAMS

SCHOOL MILK PROGRAM

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To increase milk consumption among elementary, junior, senior and vocational students.

Eligibility: Available to all registered schools.

Assistance: Subsidizes cost of milk to students by providing a 250 ml serving of unflavored milk at a cost of .15 cents.

Contact:

Marketing & Economics
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1858

TRADE EXPANSION PROGRAM

Funding Agency: Nova Scotia Department of Development

Objective(s): To encourage Nova Scotia processors and manufacturers to seek and realize national and international business opportunities not eligible for assistance under federal marketing programs such as P.E.M.D.

Eligibility: The applicant must be a Nova Scotia processor, manufacturer, or selected service industry. The program covers trade fairs and exhibits; market identification opportunities, market education and assistance to incoming buyers or portential licensing or joint venture partners to visit Nova Scotia facilities.

Assistances:

A. Trade Fairs and Exhibits

Reimbursable costs may include:
- Costs for booth space
- 50% of return economy airfare
- up to $50 per day for hotel meals etc./ up to $35 per day for second approved company representative.

B. Market Education

- 50% of return economy airfare
- 50% of tuition, registration and texts
- $30 per day.

C. Market Identification

- 50% of return economy airfare
- $50 per day/$30 per day for second approved company representative.

D. Incoming Buyers

- Return economy airfare to and from Nova Scotia for one buyer.

Contact:

Nova Scotia Department of Development
Regional Offices
-or-
Nova Scotia Department of Development
P. O. Box 519
Halifax, N. S.
B3J 2R7
(902) 424-7715

CONSULTING ASSISTANCE PROGRAM

Funding Agency: Nova Scotia Department of Development

Objective(s): To help small businesses benefit from the professional advice available through management consultants, accountants, experienced business and technical people.

Eligibility: Any small business operator employing up to 50 people who is faced with an unfavourable situation which can be eliminated by using the services of a competent business counsellor. Also, the program can be used for professionally conducted market or feasibility studies or for assistance in developing a business plan.

Assistance: 75% of the cost of the study is funded to a maximum of $2,000 The remaining costs are the responsibility of the applicant.

Contact:

Nova Scotia Department of Development
Consulting Assistance Program
P. O. Box 519
Halifax, N. S.
B3J 2R7

(902) 624-3279

or any Regional Office of the Department of Development.

PROVINCIAL

FINANCIAL AND CREDIT PROGRAMS

AGRICULTURE AND RURAL CREDIT ACT

Funding Agency: Nova Scotia Farm Loan Board

Objective(s): To provide loans to part-time and commercial farmers to assist in the purchase and development of farm properties.

Eligibility: Part-time farmers who wish to reside and develop a farm operation whose main source of income is derived from off the farm. Commercial Farmer is a person who is over 19 years of age and obtains more than 50% of gross income from farming or who will operate a commercial viable farm with sale of agricultural products in excess of $10,000.00 per year.

Assistance: May loan to part-time farmers a maximum of $45,000.00 or up to 90% of the appraised value of the land and buildings, whichever is less with interest at 11%. Must have a significant farm program commensurate with the amount of funds requested. Minimum gross sales of $5,000.00 per year.

Commercial farmers may borrow a maximum of $300,000.00 at 8% interest rate on first $150,000.00, 11% on balance up to $300,000.00. Loan cannot exceed 90% of appraised value of real property or 75% if a Chattel Mortgage is required. Loans exceeding $300,000.00 are approved by Governor-in-Council, with interest at the prevailing provincial lending rate.

Loans may be approved to a Company under the Nova Scotia Companies Act which owns land, buildings and machinery and a partnership of two or more persons whose objective is to operate a Commercial farm unit.

Contact: Nova Scotia Farm Loan Board
Nova Scotia Department of Agriculture
and Marketing
P. O. box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

ESTABLISHMENT OF YOUNG FARMERS

INTEREST FORGIVENESS PROGRAM

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): Encourage new farmers to purchase and establish a farm operation plus initial borrowings for improvements.

Eligibility: New borrowers, who are less than 35 years of age and are purchasing a farm for the first time being financed by the Nova Scotia Farm Loan Board or Farm Credit Corporation. Such borrowers must qualify as a Commercial Farmer as defined in the Agriculture and Rural Credit Act.

A person entering into a partnership, interest forgiveness will only apply to the additional capital development funds obtained providing one member already has a loan. To be eligible, the partner must have at least a twenty-five percent ownership of the farm.

Part-time farmers who change to Commercial loan status may be eligible on the additional loan obtained for capital development initiated at the time the Commercial loan is established.

Assistance: The maximum assistance that will be paid under this program will be $30,000.00 over a two year period.

The new borrower will be required to repay the amount of money received if the farm is sold for any reason within a five-year period from the date of initial purchase.

Contact: Nova Scotia Farm Loan Board
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

INTEREST SUBSIDY PROGRAM

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): The purpose of this program is to assist in the development of a farm unit. Where the borrower has encumbered the real property as security for a loan from the Nova Scotia Farm Loan Board, Farm Credit Corporation and The Veteran's Land Act Administration, this program will provide for an interest subsidy on the loan.

Eligibility: Eligibility is determined on the basis of records of the Nova Scotia Farm Loan Board, Farm Credit Corporation and Veteran's Land Act Administration to assure the applicant is a commercial farmer.

For the purpose of this program, a Commercial Farmer is defined as: (i) occupies a farm property, (ii) obtains more than 50% of his gross income from farming or (iii) operates a commercial, viable farm with production of agricultural products valued in excess of $10,000.00 per year.

Monies borrowed from the Nova Scotia Farm Loan Board, Farm Credit Corporation and Veteran's Land Act Administration during period April 1st., 1983 to March 31st., 1984, shall not be eligible for interest subsidy during this period.

Farmers who qualify for interest forgiveness assistance are not eligible for a period of two years for this program.

Assistance: A subsidy of 2.5% will be paid on principal monies owing by qualified borrowers from the Nova Scotia Farm Loan Board, Farm Credit Corporation and Veteran's Land Act Administration as of April 1st, 1983 to a maximum subsidy of $1,250.00 based on a maximum of $50,000.00 where the interest rate is 5% or greater.

A subsidy of one-half of the interest rate will be paid on monies borrowed at less than 5%.

Contact: Nova Scotia Farm Loan Board
Nova Scotia Department of
Agriculture and Marketing
Truro, N. S.
B2N 5E5

(902) 895-1571

FARM LAND PURCHASE & LEASING PROGRAM

Funding Agency: Nova Scotia Farm Loan Board

Objective(s): To provide assistance for the production of agricultural products by:

(a) Acquiring land of high agricultural capability for development, subsequently leasing to farmers to augment their land resource.

(b) By land acquisition, consolidate and develop high capability agricultural lands for the purpose of establishing farm units for subsequent leasing to new entrants in primary agricultural production.

Eligibility: Land improvements to include clearing, shaping or forming, land drainage or other approved improvements may be carried out by the lessee. Costs to be paid by Lessor less the benefit available under Department of Agriculture and Marketing policies available for land improvements. At the end of five years the Lessee may:

(1) Exercise the option to purchase.

(2) Re-negotiate the lease for a further term of five years.

(3) Lease may also be re-negotiated at the end of the ten year period.

Assistance: Properties purchased will be leased for an initial period of five years with option to purchase. The annual lease fee will be 8% of the purchase price plus acquisition costs plus taxes and fire insurance, if buildings are involved, with a maximum purchase price of $75,000.

Contact:

Extension Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

PROVINCIAL

MONITORING PROGRAMS

APPLE MAGGOT CONTROL BOARD

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To investigate and determine methods to prevent, control and eliminate the apple maggot and order destruction or disposition of infested vegetation.

Eligibility: Commercial apple growers in Hants, Kings, and Annapolis counties.

Assistance: Inspection service of orchards for presence of apple maggot and assistance for destruction of wild apple and host trees.

Contact:

Nova Scotia Department of Agriculture
and Marketing
Horticulture and Biology Services
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

PROVINCIAL

STABILIZATION AND INSURANCE PROGRAMS

PROVINCIAL GRAIN COMMISSION

ADVANCE PAYMENT PROGRAM

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): Assist in the orderly marketing of grain and helps to reduce the need to sell at harvest time when prices are normally at their lowest level.

Eligibility: Grain delivered to approved storages and committed to a pool marketing system.

Assistance: Limit of $35,000 per producer. The advance payment is interest free and must be repaid prior to the next crop year when pool sales are finalized.

Contact:

Nova Scotia Winter Grain Board
P.O. Box 130
Canning, Kings Co.
Nova Scotia
B0P 1H0

(902) 678-4840

HOG STABILIZATION POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To instill greater security, stability and confidence in the hog industry by assuring producers and processors of greater consistency in market returns and supply.

Eligibility: Hog producers marketing through the Nova Scotia Hog Marketing Board.

Assistance: Producer assistance in the form of differential payments covering the margin created when cost of production exceeds market price.

The stabilization fund is maintained by both government and producer contributions.

Contact:

Marketing and Economics Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

PROVINCIAL

STORAGE, TRANSPORTATION, AND PROCESSING PROGRAMS

LIVE MARKET HOG TRANSPORTATION

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To equalize hog transportation costs from farms to slaughtering establishments and to assist in development of efficient local hog transportation systems.

Eligibility: Hog producers marketing through approved agencies.

Assistance: Subsidization of transportation costs at a rate determined by proximity of the zone assembly point to the slaughtering terminal.

Contact:

Director
Marketing and Economics
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-3858

CREAM HAULING ASSISTANCE

Funding Agency: Livestock Services, Nova Scotia Department of Agriculture and Marketing

Objective(s): To provide transportation assistance on the movement of farm separated cream from the farm to the processing plant.

Eligibility: Cream producers transporting their cream to processing plants and to processors providing the transportation services.

Assistance: The assistance is 15 cents per pound butterfat. The processor pays the producer and claims for reimbursement on a form provided for this purpose. Processor records on transportation assistance are subject to audit.

Contact:

Provincial Dairy Superintendent
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

PROVINCIAL GRAIN COMMISSION

GRAIN HANDLING FACILITIES

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To provide central grain grading, drying, cleaning and storage services to producers.

Eligibility: Grain producers in Nova Scotia.

Assistance: Operating costs are met through a charge for services and deficiencies in revenue. Over expenditures are funded from the Nova Scotia Department of Agriculture and Marketing.

Contact:

Secretary-Manager
Provincial Grain Commission
Kentville Agricultural Centre
Kentville, Nova Scotia
B4N 1J5

(902) 678-2171

REFRIGERATED BERRY CROP STORAGE

CONSTRUCTION POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): The purpose of this Policy is to encourage the construction of new, or the conversion of appropriate structures to on-farm, refrigerated storages, thus encouraging greater local production and extending the marketing season of quality Nova Scotia berry crops.

Eligibility: Nova Scotia berry crop producers who require refrigerated storage facilities for their own production and have a commercial farm enterprise with a gross income of $10,000 per year from the sale of agricultural products.

A corporation or partnership may qualify for assistance providing the principal owners have neither applied for, nor have received, maximum assistance under this Policy as individual farmers or principals of another corporation or partnership.

Assistance: A 50% grant may be payable on the material and contract labour costs of new construction or modernization of on-farm berry crop refrigerated storages. The minimum size of the refrigerated storage shall be 1,600 cubic feet.

The maximum grant per applicant will be $10,000.

Contact: Horticulture and Biology Services
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

TRANSPORTATION ASSISTANCE FOR IMPORTATION

PACKAGE BEES AND EXTRA QUEENS

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To increase the number of bee colonies available to meet the demand for bees for pollination purposes primarily and honey production secondly by assisting in transportation charges for bee importation.

Eligibility: Any beekeeper operating in Nova Scotia.

Assistance: Part of the transportation cost of package bees ordered through the office of the Apiarist, Horticulture and Biology Branch, Nova Scotia Department of Agriculture and Marketing, will be paid through a grant, the size of which will be decided for each fiscal year.

The Policy will include a subsidy on the extra queens to encourage the overwintering of bee colonies.

Contact: Apiarist
Horticulture and Biology Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

PROVINCIAL

MANPOWER AND LABOUR PROGRAMS

PROVINCIAL SUMMER EMPLOYMENT PROGAM

Funding Agency: Nova Scotia Department of Development

Objective(s): Create summer employment for students and lead to increased agricultural production over the long term.

Eligibility: All projects approved must demonstrate the planned implementation of expansionary or developmental activities. All agriculture related activities must be sponsored by the Nova Scotia Department of Agriculture. Individual farmers must make submission under their local Federation of Agriculture or an equivalent agricultural association. Submissions made by individual farmers will not be viewed favourably.

Eligible activities include:

- Increased blueberry production
- Expansion of farm buildings.
- Additional maple trees for maple production.
- Technical areas involving soil testing, research work and home economic activities.
- Expansion of the apple industry
- Land clearing.

Assistance: The program will cover approved wage costs only at rates of $3.75; $4.40; and $5.00 an hour. All other costs are the responsibilities of the project applicant.

Contasct: Provincial Employment Program
P. O.Box 9020, Postal Stn. A.
Halifax, N.S.
B3K 5M6

(902) 429-4525 Toll Free

RURAL INDUSTRY PROGRAM

Funding Agency: Nova Scotia Department of Development

Objective(s): Assist in the development of industry in rural Nova Scotia.

Eligibility: Any individual, company or co-operative operating in Nova Scotia whose business activities will provide employment opportunities for rural Nova Scotians. In order to be eligible, projects must:

- Use primary resources
- Process or manufacture
- Or be one of certain selected services.

Assistance: Grant incentives can cover up to 50% of approved capital costs up to a maximum grant of $10,000.

Contact: Nova Scotia Department of Development Regional offices.

or

Nova Scotia Department of Development
P. O. Box 519
Halifax, N. S.
B3J 2R7

(902) 424-7715

PROVINCIAL

CAPITAL GRANTS, CONTRIBUTIONS, AND SUBSIDY

INCENTIVE PROGRAMS

CAPITAL GRANTS POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): The purpose of this Policy is to encourage the development and modernization of farm production units and the adoption of new technology.

Eligibility: Nova Scotia farmers who have a gross income of $10,000 per year from the sale of agricultural products or who obtain more than 50% of their gross income from farming.

Assistance: Assistance is based on 20% of approved costs to a maximum total grant of $8,000.

Grants may be payable on the costs of construction or modernization of farm buildings including structures for dairy cattle, goats, rabbits, poultry, greenhouses, storage buildings, feed tanks and bins. Renovations to buildings for hogs to a new level of technology may also be eligible where no expansion is involved. Electrical wiring, ventilation, stabling equipment and insulation or other such energy saving materials would be included as eligible for assistance under this section of the Policy. (20% of approved costs).

NOTE: Grants may be paid on a one-time basis on new farm equipment, designed to do a specific function. This equipment must be clearly identified by serial number or other identification satisfactory to the Department. Grants are not paid on replacement equipment if previous equipment received assistance.

Capital Grants are not payable for repairs to farm buildings, structures, or equipment. They are payable on the construction of new buildings and on major alterations to existing building providing there is a change to a new level of technology.

Contact: Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

SWINE HERD HEALTH POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To minimize diseases in swine herds through herd inspections, recording of disease findings and adoption of procedures to reduce or eradicate common diseases already present and to prevent the introduction of other diseases. The program is intended to aid swine breeders in upgrading herd health.

Eligibility: Nova Scotia producers of commercial and/or purebred swine.

Assistance: The department shall be responsible for:

(1) Providing veterinary inspection forms, breeder's herd record forms, process applications and providing herd health "stay out" signs.

(2) Periodically reviewing the operation of the Program with enrolled breeders and veterinarians.

(3) Additional herd or animal inspection; collection of specimens for laboratory tests; where requested by the Director - call fee plus hourly rate per Veterinary Association fee schedule, payable to the veterinarian upon receipt by the Director of the veterinarian's bill and report.

(4) Free examination; post mortem; carcass disposal; veterinarian wage; and call fees by hourly rate as per fee schedule.

Contact:

Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, Nova Scotia
B2N 5E3

(902) 895-1571

IMPROVED SIRE POLICY (SWINE)

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): The Purpose of this Policy is to provide assistance to individuals and approved organized groups of purebred and commercial swine breeders interested in purchasing boars of high quality to head their sow herds.

Eligibility: All purebred and commercial swine breeders in Nova Scotia.

Assistance: Premiums or grants will be paid to the extent of funds budgeted for this Policy on a quality index basis:

a) Average backfat thickness (3 measurements adjusted to 90 Kg.) Premium $20 - $70.

b) Adjusted age (days adjusted to 90 Kg) Premium $20 - $70.

c) An additional $10.00 premium will be paid if the boar has met requirements on a boar performance station test.

Premiums under the Policy will be paid on boars which:

a) are of breeding age; and

b) have passed official inspection prior to purchase on boar performance testing program.

NOTE: Boars which are over an average of 20 mm adjusted backfat or which require over 170 days to reach 90 kg live weight, adjusted age, will not be eligible for bonus.

Contact:

Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E5

(902) 895-1571

BREEDERS' GUARANTEE POLICY (SWINE)

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): The purpose of this Policy is to ensure greater continuity of supply of inspected and approved boars.

Eligibility: Available to breeders of performance tested swine.

To be eligible for assistance, breeders:

1) Must be participating in both the Home Testing and Station Testing Programs as directed by the Canadian R.O.P. for Swine Advisory Board.

2) Must only enter boars on test at a Record of Performance Test Station that meet all the entry requirements as laid down by the Maritime R.O.P. for Swine Advisory Board.

Assistance: Premiums or grants will be paid to the extent of funds budgeted for this Policy on the following basis:

A premium of $25.00 will be paid on each boar entered on test at a Record of Performance Test Station that meets the eligibility requirements.

Contact: Local Agricultural Representative

or

Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P.O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

BEEF COW-CALF PROGRAM

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): The purpose of the program is to increase the production of beef cattle in Nova Scotia and provide more stable economic conditions to the beef cow sector of the industry.

Eligibility: Available to breeding of commercial and purebred beef cattle.

To be eligible:

a) Breeders must own at least 15 beef females of breeding age. (Dairy females are not eligible).

b) Breeders must satisfy the Nova Scotia Department of Agriculture and Marketing that sufficient resources are available to maintain the beef cow-calf operation.

Assistance: Grants will be paid to the extent of the funds budgeted for this Program.

A grant of $40.00 will be made for each beef cow two years of age or over to a maximum of 100 cows.

The breeder may request an advance payment of 80% at the time of application. The remaining 20% will be paid following the final inspection of cattle. Any change in numbers must be supported by invoices. The breeder may be required to repay the advance payment if the conditions of the policy are not met at inspection time.

Contact: Local Agricultural Representative

or

Livestock Services Division
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

IMPROVED SIRE POLICY (COMMERCIAL BEEF)

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To ensure that the use of good bulls is available to breeders of commercial beef cattle who are unable to take advantage of artificial insemination services.

Eligibility: Breeders must own at least 15 beef females of breeding age, (dairy herds not eligible), and cannot use artificial insemination economically.

(a) Be of the Aberdeen-Angus, Charolais, Hereford, or other recognized breed. Percentage bulls of the breeds, where applicable, will be eligible provided they are at least 3/4 blood and properly recorded.

(b) Applications must be filed at time of purchase and must be accompanied by a Certificate of Registration or Recordation properly transfered from seller to new owner.

Assistance: Grants will be paid on the following basis:

Av. Daily Gain on Test (lbs.)	Adjusted Yearling Weight	Premium
2.5 and over	850	$300

An additional $100 premium will be paid on Station Tested bulls meeting above requirements.

Bulls must meet requirements for both Average Daily Gain on Test and Adjusted Yearling Weight.

Contact: Livestock Services Branch
Nova Scotia Department of Agriculture and Marketing
P.O. Box 550
Truro, Nova Scotia
B2N 5E3

(902) 895-1571

IMPROVED SIRE POLICY (PUREBRED BEEF CATTLE)

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): Assist breeders who cannot economically use the services of an artificial insemination breeding unit to breed their herds with sires of outstanding quality.

Eligibility: Must own at least 15 beef females of breeding age.

To be eligible for grants, bulls must:

a) Be of the Aberdeen-Angus, Charolais, Hereford, or Shorthorn or other recognized beef breed.
b) Be enrolled on R.O.P.
c) All bulls must be Performance Tested.
d) Imported bulls from outside Canada will be considered on the basis of records available.
e) Certificate of Registration must accompany Application.
f) Properly signed receipts showing bona fide price and transportation costs.

Assistance: Grants will be paid on the following basis:

Av. Daily Gain on Test (lbs.)	Adjusted Yearling Weight	Premium
Class I		
2.5 - 2.9	850	$400.00
Class II		
3.0 and over	950	$500.00

An additional $100 premium will be paid on station tested bulls meeting the above requirements.

Bulls must meet requirements for both Average Daily Gain on Test and Adjusted Yearling Weight.

Contact:

The Director
Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

IMPROVED SIRE POLICY (SHEEP)
(Purebred and Commercial)

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To secure performance tested ram lambs and/or yearlings to breed sheep flock.

Eligibility: Must own at least 20 ewes of breeding age, and be enrolled on the R.O.P. Home Rest Program.

To be eligible for a grant, rams must:

a) Be recognized by the Canadian Sheep Breeders' Association or be a cross-breed, parents of which must be registered in the Canadian National Livestock Records.

b) Rams must be free of physical defects and meet the breed standards recognized by the Canadian Sheep Breeders' Association.

c) Must be performance tested.

d) Scottish Blackface and Hexham Leicester rams meeting R.O.P. requirements must be willing to make application for Registration in the Canadian National Livestock Records.

e) Applications must be accompanied by the Registration Certificate transferred to the buyer's name and receipt with purchase price.

Assistance: Bonus will be calculated at 40% of purchase price within the range indicated below:

Premium Yearlings:	
Station Tested	$110 to $170
Home Tested	$ 90 to $150
Premium Ram Lamb:	
Station Tested	$ 50 to $ 70
Home Tested	$ 30 to $ 50

Contact: Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S. B2N 5E3

(902) 895-1571

SHEEP PRODUCTION POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): This is an incentive Policy designed to increase numbers and improve quality of sheep in Nova Scotia by providing financial assistance to sheep producers in the purchase or selection of breeding females.

Eligibility: Available to purebred and commercial sheep producers who:

a) Maintain a flock of at least 40 breeding ewes;

b) Retain or purchase at least five breeding females;

c) Sufficient resources to accommodate the expansion program;

d) All R.O.P. tested yearlings must index at least 100, and the flock must have an organized breeding program;

e) Breeders must provide satisfactory proof that females retained or purchased will be used in accordance with the purpose of this Policy.

Assistance: A grant of $40 per yearling ewe will be paid on Record of Performance tested ewes. A grant of $10 per yearling ewe will be paid on untested ewes. The grant will be paid on a maximum of 20% of the basic ewe flock in any one year.

Contact: Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

CATTLE HERD HEALTH ASSISTANCE POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To encourage cattle owners to utilize the professional services of a veterinarian, on a regular basis, for the maintenance and/or improvement of herd health, by the application of the principles of preventative medicine.

Eligibility: Dairy and beef farmers with a herd of 15 or more mature cows who are either:

a) enrolled on a recognized management recording program (ie. D.H.A.S. or R.O.P.), or

b) have employed a veterinarian for the above stated purpose at regular intervals of 4 to 12 weeks throughout the preceding year.

Assistance: The following portions of the veterinarian's fees will be paid to the veterinarian:

a) the basic call fee as designated in the Nova Scotia Livestock Health Services Program

b) one-third of the veterinarian's hourly rate as designated in the Livestock Health Services Program.

Assistance is limited to a maximum of ten (10) properly recorded visits per year for dairy herds, and to a maximum of four (4) properly recorded visits for beef herds.

Contact: Nova Scotia Department of
Agriculture and Marketing
Livestock Services Division
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

SOMATIC CELL PROGRAM

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To assist Dairy Producers in the prevention and treatment of Mastitis within their herds. Monthly testing of milk samples alerts producers to a possible serious outbreak of Mastitis within his herd. Enables the producer to pick out the problem cows in his herd.

Eligibility: All Milk Producers who are enrolled on the Dairy Herd Analysis Program and all those who are enrolled on Central Laboratory Testing through the R.O.P. Program (Dairy Cattle).

Any other milk producer in the Province can also use this service if the Milk Samples are delivered to the Laboratory in Truro.

Assistance: The cost of the program is shared by the Producer Users and the Nova Scotia Department of Agriculture and Marketing. User share 50% and Government Share 50%.

Contact: Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

DEAD STOCK PICK-UP

Funding Agency: Nova Scotia Department of Agriculture and Marketing and Dairy, Pork, and Beef Commodity groups. Shared on a 50/50 basis, administered by Nova Scotia Federation of Agriculture.

Objectives: To encourage the development of a Pick-up Service to collect dead stock at farms and deliver to Inspected Rendering Plant.

Eligibility: The dead stock service operates currently in Colchester, Cumberland, Antigonish, Pictou, Hants, Kings, and Annapolis Counties.

Assistance: Nova Scotia Department of Agriculture and Marketing contribution for 1983-84 fiscal year - $50,000.

Farmer Contribution:

- $75/year/dairy farm
- $120/year/farm under 2000 hogs
- $200/year/farm over 2000 hogs
- $50/year/beef farm

Those who do not wish to participate in the Producer/Provincial Plan will pay collector at the rate of 5 cents/pound at farm for product collected.

Contact:

Livestock Services
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

-or-

Nova Scotia Federation of Agriculture
P. O. Box 784
Truro, N.S.
B2N 5E8

(902) 893-2293

NOVA SCOTIA ANIMAL BREEDERS'

CO-OP LTD.'S HERD FERTILITY - CALL FEE SUBSIDY

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objectives: To (1) assist patrons of artificial insemination of cattle, and Nova Scotia Animal Breeder's Co-operative, in obtaining veterinary service to deal with bovine infertility, and

(2) encourage the examination of the bovine reproductive tract on a regular basis to promote reproductive efficiency.

Eligibility: Dairy and beef farmers who, as patrons of the N.S.A.B. Co-Op Ltd., breed at least 25% of the breeding females by artificial insemination each year.

Assistance: Assistance is limited to the payment of the "basic call fee" charged by the attending veterinarian, in lieu of this fee being paid by an eligible farmer.

Assistance is further limited to the payment of one such fee by the funding agency,

(a) every 7 day period for herds of 35 cows or more; or

b) every 14 day period for herds of 34 cows or less.

Contact: Nova Scotia Department of
Agriculture and Marketing
Livestock Services Division
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

NOVA SCOTIA ANIMAL BREEDERS' CO-OP LTD.'S HERD FERTILITY POLICY - UNIT VETERINARIAN

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objectives: To provide patrons of N. S. A. B. Co-Op Ltd. in obtaining the services of veterinarian specializing in management of the bovine infertility and the treatment there of, when

1) the services of a veterinarian have not been utilized adequately for this purpose in the past, or

2) the scope of the attending veterinarian's practice does not permit him the opportunity to develop and maintain expertise in this area, and

3) the services of the regular attending veterinarian, at the latter's request, require the assistance of a fellow professional in this area of veterinary medicine.

Eligibility: Dairy and beef farmers.

Assistance: Consultation and diagnostic work in reproductive herd health. Mileage, veterinarian's time, and basic call fee, are paid by the Province.

Contact: Nova Scotia Department of
Agriculture and Marketing
Livestock Services Division
P.O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

PROVINCIAL WEED CONTROL ACT

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objectives: To assist in the control of weeds in Nova Scotia that are harmful to crops, livestock or humans.

Eligibility: Municipal Councils who appoint or designate a Weed Inspector under the terms of the Nova Scotia Weed Control Act.

Assistance: Municipal Weed Inspector salary and travel costs, plus 50% of the costs of control of weeds designated noxious under the Act or 75% of the costs of small infestations of rare, but potentially harmful weeds.

Contact: Chief Inspector
Nova Scotia Weed Control Act
Nova Scotia Department of
Agriculture and Marketing
P.O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

AGRICULTURAL EXHIBITIONS

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To encourage improvements in livestock, forage and horticultural crops. To help fairs upgrade, improve and maintain their facilities.

Eligibility: Agricultural exhibitions in Nova Scotia listed as A, B and C class fairs.

Assistants: Grants are provided to exhibitions to upgrade and maintain their facilities and assist with expenses in operating an annual exhibition.

Contact: Coordinator of Administration
and Exhibitions
P. O. Box 190
Halifax, N. S.
B3J 2M4

(902) 424-5719

ASSISTANCE TO COMMUNITY FAIRS

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To assist community committees with prize money (Livestock) and local judges fees (Extension).

Eligibility: Communities with a Show Committee cooperating with Agricultural Representative - rules for exhibits set by local committee.

Assistance: Nova Scotia Department of Agriculture and Marketing pays 50% of agricultural prize money up to a maximum of $500.00 and assists with judges fees.

Contact: Livestock Services and Extension Services
Nova Scotia Department of
Agriculture and Marketing
P.O. Box 550
Truro, N. S.,
B2N 5E3

(902) 895-1571

PEDIGREED SEED GRAIN PRODUCTION POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): The purpose of this Policy is to provide financial assistance to encourage sufficient production of recommended varieties of Pedigreed seed grains in Nova Scotia to supply Provincial requirements.

Eligibility: Any farmer who becomes a member in good standing of the Canadian Seed Growers Association and who produces Canada Pedigreed Seed Grain.

Assistance: Financial assistance is paid directly to the farmer applicant on the basis of seed sold for which he is holder of the Crop Certificate.

Certified Seed	$ .85 per 40 kilograms
Registered	$ 1.10 per 40 kilograms
Foundation Seed	$ 1.35 per 40 kilograms
Select Plots	$150.00 per Select Plot

(1) Maximum assistance paid to a seed grower under this Policy during one fiscal year is $2,000.

(2) Maximum number of Select Plots on which assistance will be paid under this Policy to any one grower during any one year is four.

Contact:

Provincial Cereal Specialist
Soils and Crops Branch
Nova Scotia Department of
Agriculture and Marketing
P.O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

CERTIFIED SEED POTATO ASSISTANCE POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): The purpose of this Policy is to encourage production in Nova Scotia of sufficient high quality seed of licensed potato varieties to supply Provincial requirements.

Eligibility: Nova Scotia producers of seed potatoes who:

a) have been certified by Agriculture Canada;

b) retained seed potatoes from previous crop year;

c) proof of production of seed potatoes sold from previous years crop in the form of a sales slip signed by the purchaser;

d) Assistance will be available only to growers who produce and sell a minimum of 300 cwt. of certified seed grown in 1983.

Assistance: Assistance will be paid under this Policy at the rate of 1/2 cent per pound ($.50 cwt.) for seed graded to standards set by the Canada Seeds Act and sold for the production in Nova Scotia of seed, table, chipping potatoes, or exported. Assistance on field run seed will be reduced by 20%.

The maximum assistance payable to any one producer will be $2,500.

Contact:

Vegetable Specialist
Horticulture and Biology Branch
Nova Scotia Department of
Agriculture and Marketing
Kentville Agricultural Centre
Kentville, N.S.
B4N 1J5

(902) 678-2171

MACHINERY AND EQUIPMENT TAX REBATE PROGRAM

Funding Agency: Nova Scotia Department of Development

Objective(s): To rebate municipal taxes paid on th first $1 million of assessment for processing and manufacturing machinery and equipment and therefore assist small to medium size businesses.

Eligibility: All Nova Scotia processors and manufacturers.

Assistance: The maximum assessment subject to rebate ($1 million) is applicable to each plant location. If there is more than one plant, the manufacturing and processing machinery and equipment tax paid for each will be eligible for the full rebate up to the maximum.

Contact: Nova Scotia Department of Development
P. O. Box 519
Halifax, N.S.
B3J 2R7

or

Regional Offices of the Department of Development

FERTILIZER ASSISTANCE POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To provide financial assistance to farmers for the purchase of commercial fertilizers used for agricultural crop production in Nova Scotia.

Eligibility: Any person who purchases commercial fertilizer containing nitrogen, phosphorus and/or potash to produce agricultural crops.

Assistance: 25% of the receipted invoice cost of commercial fertilizer purchased in amounts of $200 to a maximum assistance of $2500 per farm in any year.

Contact: Local Agricultural Representative

-or-

Director
Soils and Crops Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

AGRICULTURAL LIMESTONE ASSISTANCES POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): The purpose of this Policy is to encourage a wider use of soil acidity corrective materials in the production of agricultural crops in order to increase crop yields.

Eligibility: All Nova Scotia Farmers

Assistance: By means of a subsidy, the net cost of agricultural limestone in bulk to commercial farms at $9.15/ton bulk (January 2, 1984).

Bagged limestone can also be purchased by arrangement with dealer and cost to be negotiated.

Trucking assistance is available on the following basis: (Only when more convienient than rail)

Under 10 miles	-	no assistance
10 - 50 miles	-	11 cents per ton mile
Over 50 miles	-	5 cents per ton mile

Limestone must be from quarries approved by Nova Scotia Department of Agriculture and Marketing.

Rail freight will be paid by Nova Scotia Department of Agriculture and Marketing.

Contact: The Director
Extension Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

MAPLE PRODUCTS POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing

Objective(s): To encourage the development and modernization of efficient maple products production units in Nova Scotia.

Eligibility: Producers of maple products in Nova Scotia having at least 2,000 taps and to owners or leaseholders having tappable maple bushes (trees at least eight inches in diameter, 4.5 feet above ground level), with potential and where the intent is to establish at least a 2,000 tap operation over a reasonable period of time. Leases must cover a minimum of 5 years.

Assistance: The maximum assistance paid to any one operation on equipment, buildings and thinning will be $10,000/ yr. Applications must be for a minimum expenditure of $500 (grant $200).

A grant of 40% of the cost (up to the maximum noted above) of:

1) A complete sap collection system.
2) A complete processing system. (This assistance is available only on the basis of an expenditure of $8 per tap for equipment and buildings). Replacement of equipment will not be eligible for assistance except as noted in the policy. Used equipment is not eligible.

A thinning grant of up to $100/acre; to a minimum of 1 acre and maximun of 10 acres. Assistance will be paid on a piece of land only once in a 5 year period and only twice in a 10 year period. When a producer receives assistance for thinning work on the same land from another source they will not be eligible under this policy. Applications must be approved before work begins.

Contact: Agricultural Representatives

or

Maple Specialist
Nova Scotia Department of
Agriculture and Marketing
Experimental Farm
Nappan
Cumberland County, N.S.
B0L 1C0

(902) 667-3826

PROVINCIAL

INFORMATION AND MISCELLANEOUS SERVICES

CANFARM RECORDS ASSISTANCE POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): The purpose of this Policy is to provide Nova Scotia farmers with a farm cost accounting service using the CanFarm System.

Eligibility: All Nova Scotia farm operations.

Assistance: Upon enrolment of a farmer, the Technician will visit the farm each month and complete the entry and coding of financial data. A year-end report will be completed which will provide the necessary information for income tax purposes and farm business analysis. Monthly statements will be provided by CanFarm to the farmer for management decisions. An individual system of accounts to provide for enterprise costing, financial management, tax management, and labour records will be designed for each farm business. All data will be treated on a confidential basis and will be the property of the farmer.

This is a cost-shared program, the intent being that the farmer will pay about 50% of the cost of a Recorder-Technician. The farmer cost will be established each year prior to enrollment. In 1983 - 1984, the farmer cost will be $240. This fee is based on a farm business where the Recorder-Technician is required to spend about one-half day per month. There will be an added fee charged for those farms where the Technician is required to spend more than the basic time on a continuing basis.

Fees will be payable in two installments in six-month intervals; the first payment being due at the beginning of the accounting period.

Contact: Local Agricultural Representative

or

Extension Services
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

DAIRY HERD ANALYSIS SERVICE (D.H.A.S.)

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To assist Dairy Producers with Management and Financial decisions in the daily operation of Dairy Enterprises. A complete management tool for improved returns in Dairy Herds.

Eligibility: Any Milk Producer in the Province can enroll on the Dairy Herd Analysis Program for a nominal herd Registration Fee and a small Monthly Fee per cows enrolled.

Monthly Milk Recording Records are picked up by D.H.A.S. Fieldmen and Data processed.

Assistance: The cost of the Program is shared by Producer Users and the Nova Scotia Department of Agriculture and Marketing. Farmer share is 30% of cost and Government share is 70%.

Contact: Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

HORTICULTURAL SOCIETIES

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To encourage interest and improvement in horticulture by holding horticulture meetings, encouraging commodity beautification, processing and distributing seeds and plant materials, holding horticulture exhibitions, contests and competitions and promoting the circulation of horticulture publications.

Eligibility: Horticultural Societies.

Assistance: Annual Grant.

Contact: Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

SOIL AND CROP IMPROVEMENT ASSOCIATIONS

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To provide an incentive for farmers to organize at the community, county or district level for purposes of sharing knowledge and learning about new crops and improved Soil and Crop management techniques.

Eligibility: Any group of farmers who formally organize and appoint a Board of Directors to work with the Agricultural Representative who will serve as Secretary-Treasurer.

Assistance: Grants are made to county or regional associations depending on the type and size of program planned and the number of members active in the association.

Contact;

Director
Soils & Crops Branch
Nova Scotia Department of
Agricultural and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

LABORATORY SERVICE/VETERINARY PATHOLOGY

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To rapidly and accurately, diagnose animal diseases using laboratory tests and facilities. To provide specialist services in bovine infertility, poultry and laboratory medicine.

Eligibility: The diagnostic pathology service is available to all livestock owners and veterinarians in Nova Scotia.

Assistance: The above service is provided free of charge.

Contact:

Veterinary Pathology Laboratory
Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

PROVINCIAL CHEMISTRY LABORATORY

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): To provide a chemical analysis service on which to base crop production and livestock feeding recommendations for Nova Scotia farmers.

Eligibility: All residents of Nova Scotia.

Assistance: Analysis Service is free of charge except for requests for volumes of samples and/or specific types of analysis.

Contact:

Provincial Chemistry Laboratory
Soils & Crops Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

BREED PROMOTION POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing.

Objective(s): The purpose of this Policy is to encourage dairy and beef breed associations to carry on an educational and promotional program associated with the production, selection, promotion and marketing of better quality livestock.

Eligibility: Any dairy or beef breed association carrying out educational and/or promotional field work on Provincial or Maritime level.

In order to qualify, a breed association must employ a fieldman on a full-time Provincial or Maritime basis.

Breed associations which employ a fieldman on a part-time basis only are not eligible.

Should three or more breed associations combine to employ a fieldman on a part-time basis, they can qualify for assistance under Policy on a trial basis.

To be eligible for assistance, a breed association must submit an audited financial statement annually as outlined in the Policy.

Assistance: Assistance will be provided on the basis of $3.00 for each animal registered by breed association.

Application for assistance must:

a) Be made annually;

b) Be accompanied by audited financial statement of breed association for the previous fiscal year.

Contact: The Director
Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. box 550
Truro, N.S.
B2N 5E3
(902) 895-1571

SECTION III

FEDERAL/PROVINCIAL PROGRAMS

TECHNOLOGY DEVELOPMENT PROGRAM

Funding Agency: Agriculture Canada under the Canada/Nova Scotia Agri-Food Development Agreement.

Objective(s): To accelerate development and new technologies in agricultural production, marketing, processing and retailing:

The objectives of this program are to:
1) Improve the capability of the land base.
2) Develop improved systems for production and preservation of food.
3) Develop new crops and new products with significant market opportunities; and
4) Develop new systems to extend the production season and supply season of agricultural products.

Eligibility: Unsolicited proposals will be considered from research foundations, colleges, universities, provincial and industrial agencies.

Financial support is available for projects that:
1. Improve technology to increase productiveness of the Province's soils;
2. Develop weather-hardy strains of perennial fruit crops, forages and cereals suitable for Nova Scotia's climate and soil;
3. Develop crop and livestock production systems that can be adapted to the region;
4. Develop new crops, particularly those uniquely suited to the area, and new products from these crops; and
5. Develop early season production technologies, extend storage and increase efficiency in processing and preservation methods.

Assistance: Support will be based on expected benefits to the agricultural economy, expected private gains, project cost, the risk involved and the financial capability of the agency that is applying.

This program will be in effect for the 5 year term of the Canada/Nova Scotia Agri-Food Development Agreement, ending October 1987.

Contact:
Director
Agricultural Research Station
Agriculture Canada
Kentville, N. S.
B4N 1J5
(902) 678-2171

TECHNOLOGY ACCELERATION PROGRAM

Funding Agency: Agriculture Canada under the Canada/Nova Scotia Agri-Food Development Agreement.

Objective(s): Agriculture Canada offers financial support to accelerate transfer of new technologies in production, marketing and retailing to the agriculture and food sectors.

The objectives of this program are to -

1) increase the rate that the commercial agriculture and food sectors adopt technological development in production, marketing, processing and retailing;
2) Increase production efficiency, improve returns and encourage development for commodities having an identified market opportunity.

Eligibility: Individuals, companies, farm organizations, universities and provincial agencies are eligible.

Contributions will be made to projects that:

1) Improve agricultural production practices through demonstration and evaluation of new research, systems, machinery, and technology.
2) Improve market efficiency through demonstration and evaluation of new systems and technology; and
3) Improve processing and retailing technologies used by the agricultural food sector through extension of research findings and evaluation, and demonstration of new systems.

Contributions will not be made to projects that are eligible under other federal and provincial programs.

Assistance: Support will be based on expected benefits to the agricultural economy, expected private gains, project cost, the risk involved and the financial capability of the applicant.

Contact:

Manager of Implementation
Agri-Food Development Agreement
Agriculture Canada
P. O. box 698
Truro, N.S.
BaN 5E5
(902) 895-1623

MARKET DEVELOPMENT PROGRAM

Funding Agency: Agriculture Canada under the Canada/Nova Scotia Agri-Food Development Agreement.

Objective(s): To improve the efficiency and effectivness of the provincial agri-food marketing system and to identify, expand, and develop viable long-term markets.

Eligibility: Assistance is available to corporations, producers and producer associations, co-operatives, related industry associations, and marketing agencies or boards.

Assistance: Levels of assistance depend on expected development benefits, market opportunities, employment and income impact, and managerial and financing capability of applicants.

Projects are cost-shared with applicants, depending on the sub-program, the type of activity, and the risk involved:

1) Special Market Research and Economic Feasibility Studies: Up to 100% of eligible costs to a maximum of $50,000 per project.
2) Implementation of Market Information and Associated Systems: Up to 75% of eligible costs to a maximum of $20,000 per project.
3) New and Improved Marketing Facilities: Up to 33 1/3% to a maximum of $100,000 per project.
4) Design and Development: Up to 40% of eligible costs to a maximum of $135,000 per project.
5) Promotion: Up to 50% on the first $20,000 of eligible costs and 25% on the next $10,000 to a maximum of $12,500 per project.

Contact:
Manager of Implementation
Agri-Food Development Agreement
Agriculture Canada
P. O. Box 698
Truro, N.S.
B2N 5E5
(902) 895-1623

AGRICULTURAL RESOURCE DEVELOPMENT PROGRAM

Funding Agency: Agriculture Canada under the Canada/Nova Scotia Agri-Food Development Agreement.

Objective(s):

1) Increase farm productivity and efficiency.
2) Improve the quality and consistency of supply of farm products.
3) Enchance the management/organization abilities of individuals and the effectiveness of industry.

Eligibility: Individual farm operations, partnerships, co-operatives, and corporations engaged in farming operations.

Three activities are eligible:

1) Farm facilities and structures improvement.
2) Accelerated investment for feed grains, high energy crops, tree fruits, and plantation berry crops.
3) Organization and management improvement.

Assistance: Assistance depends on expected development benefits, market opportunities, employment and income impact and managerial abilities of applicants. Projects will be cost shared with applicants.

Farm Facilities and Structures:

- on the first $50,000 (but not less than $2000) 40%
- on next $50,000 25%
- on any additional capital over $100,000 10%

Accelerated Investment:

- Feed Expansion - up to $125 per acre
- Tree Fruit Establishment - up to $1000 per acre
- Berry Crop Plantations (high bush blueberries and cranberries) - up to $600 per acre.

Contact: Any Agricultural Representative of the Nova Scotia Department of Agriculture and Marketing.

Manager of Implementation
Agri-Food Development Agreement
Agriculture Canada
P. O. Box 698
Truro, N.S.
B2N 5E5
(902) 895-1623

CANADA PLAN SERVICE

Funding Agency: Agriculture Canada and Nova Scotia Department of Agriculture and Marketing.

Objective(s): To provide building plans for farm users.

Eligibility: Farmers.

Assistance: Advisory assistance by federal and provincial Agriculture Engineering Departments.

Contact:

Nova Scotia Department of
Agriculture & Marketing
Engineering Extension
P.O. Box 550
Nova Scotia Agricultural College
Truro, N.S.
B2N 5E5

(902) 895-1571

Research Branch
Agriculture Canada
Engineering Institute
Ottawa, Ontario
K1A 0C5

(613) 995-3151

LAND DEVELOPMENT PROGRAM

Funding Agency: Nova Scotia Department of Agriculture and Marketing under the Canada/Nova Scotia Agri-Food Development Agreement.

Objective(s): To improve 125,000 acres of land already in production; strategically expand the land resource base by clearing an additional 25,000 acres; to conserve the land presently being farmed; and to remove restrictions imposed by current land tenure patterns.

Eligibility: Farms who

a) obtain more than 50% of their income from the farm
b) have an annual agricultural production valued in excess of $10,000. This can include farm sales, livestock inventory increase, and farm woodlot sales (not more than 25% of the latter)
c) are commercial lowbush blueberry producers owning or leasing at least 5 acres of producing blueberry land.

Assistance: Assistance is available on the following projects:

1) Land Clearing: using approved equipment and machinery.
2) Underdrainage: (plastic and clay tile) - payment based on length and size of pipe.
3) Open Ditching: Paid on an hourly basis for rental equipment.
4) Land Forming on Incorporated Dykelands.
5) Roads on Incorporated Dykelands
6) Land Levelling
8) Land Ripping
9) Lowbush Blueberry Land Clearing
10) Firebreak Construction

All machines used must be registered and rated for assistance. All crawler tractors, backhoes, draglines, and excavators must be equipped with approved vibrator recording clock.

Approval must be obtained before work begins and assistance will be paid after satisfactory inspection. Payment varies for each type of project listed above.

Contact:

Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N. S. B2N 5E3
(902) 895-1571

SHEEP PASTURE IMPROVEMENT POLICY

Funding Agency: Nova Scotia Department of Agriculture and Marketing under the Canada/Nova Scotia Agri-Food Development Agreement.

Objective(s): To assist sheep producers to improve pasture land for more efficient sheep production.

Eligibility: All Nova Scotia Sheep Producers owning at least 40 ewes of breeding age. Assistance will be granted toward the improvement of pasture land for sheep grazing.

Land eligible for clearing assistance must be adjacent, or in close proximity, to existing pasture lands and must be an integral part of the total operation. Applicants must demonstrate a need for additional pasture.

Prior approval of all applications is necessary.

Assistance: Assistance available will amount to 50% of the cost of all sheep wire and fence posts used in the construction of fences and/or $50 per acre on land cleared under the terms of this Policy. Assistance will be paid on electrical energizers, wire, insulators, posts and spacers, steel springs and permanent ratchet tighteners used in building permanent fences.

Amount of fencing will be determined by flock size with a maximum of 60 hectares per producer. Land clearing to be determined by flock size also. Posts must be purchased off-farm. Chemically treated (plant or industrial), untreated juniper or cedar posts will be eligible in the construction of new sheep fence. This does not include replacement of old posts in existing fences.

Contact: Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O.Box 550
Truro, N. S.
B2N 5E3
(902) 895-1571

RECORD OF PERFORMANCE (ROP) FOR BEEF CATTLE

Funding Agency: Nova Scotia Department of Agriculture and Marketing and Agriculture Canada

Objective(s): Provides for the performance testing of beef cattle both at home and at the Maritime Beef Cattle Test Station.

Eligibility: Both purebred and commercial beef producers in Nova Scotia.

Assistance: The Province of Nova Scotia provides funding for the field work and extension activities necessary to operate the station and home test programs and provides assistance with New Brunswick and Prince Edward Island to the Maritime Beef Testing Society for the construction and operation of the Test Station at Nappan. Agriculture Canada provides national coordination and records processing for the program.

Contact:

Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3
(902) 895-1571

Agriculture Canada
Food Production and Inspection Branch
Livestock Division
P. O. Box 368
Truro, N.S.
B2N 5C5

(902) 895-5397

RECORD OF PERFORMANCE (ROP) FOR SWINE

Funding Agency: Agriculture Canada and Nova Scotia Department of Agriculture and Marketing

Objective(s): To encourage Swine breeders by Record of Performance Testing, to identify superior breeding stock for breeding and herd replacements in achieving higher quality market hogs.

Eligibility: This program is available to any Swine breeder wishing to identify superior breeding animals enrolled either on a Home Testing or Station Testing Program.

Assistance: Agriculture Canada provides, maintains, and staffs Test Station facilities, for the Station Testing part of this program. The Province of Nova Scotia, Department of Agriculture provides the staff and necessary services to carry out the Home Testing portion of the program and provides the services to the industry to promote and use both parts.

Contact:

Agriculture Canada
Food Production and Inspection Branch
P. O. Box 368
Truro, N.S.
B2N 505

(902) 895-5397

Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

895-1571

RECORD OF PERFORMANCE (ROP) FOR SHEEP

Funding Agency: Nova Scotia Department of Agriculture and Marketing and Agriculture Canada.

Objective(s): To encourage sheep breeders by Record of Performance Testing to identify superior breeding stock for breeding and flock replacements in achieving higher quality market lambs.

Eligibility: This program is available to any sheep breeder wishing to identify superior breeding animals enrolled either on a Home Test or Station Test program.

Assistance: The Province of Nova Scotia provides staff and necessary services to carry out Home Testing and Station Testing of the program. Agriculture Canada provides national coordination and data processing.

Contact:

Nova Scotia Department of
Agriculture and Marketing
P.O. Box 550
Truro, Nova Scotia
B2N 5E3

(902) 895-1571

Agriculture Canada
Food Production and Inspection Branch
P.O. Box 368
Truro, Nova Scotia
B2N 505

(902) 895-5397

NOVA SCOTIA DOMESTIC MEAT INSPECTION

Funding Agency: Nova Scotia Department of Agriculture and Marketing and Agriculture Canada.

Objective(s): To provide meat inspection to operators of abattoirs in Nova Scotia desiring inspection but not involved in extra provincial trade.

Eligibility: Applicants must complete the prescribed application and contract forms and the premises must meet the construction and sanitary standards approved by the Standards Committee.

Assistance: The Nova Scotia Department of Agriculture and Marketing establishes the standards and procedures, licenses the facilities and pays the cost of Agriculture Canada Meat Inspectors to inspect premises as required by the program.

Contact:

Director
Livestock Services Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3
(902) 895-1571

Director
Meat Hygiene Division
Agriculture Canada
Ottawa, Ontario
K1A 0Y9

(613) 995-5433

CROP AND LIVESTOCK INSURANCE

Funding Agency: Nova Scotia Department of Agriculture and Marketing and Agriculture Canada.

Objective(s): To make available to Nova Scotia Farmers a Crop and Livestock Insurance Program that will be of benefit in times of low crop yields or in the event of livestock losses, thus providing a stabilizing effect for the industry.

Eligibility: Any producer is eligible where an existing insurance plan is in effect. In the event that an insurance plan is not being offered, an insurance plan may be developed if it meets the criteria of the Provincial and Federal Acts.

Assistance: The Province of Nova Scotia provides for the administrative and extension costs of the program for both Crop Insurance and Livestock Insurance Programs. The Federal Government contributes 50% of the Crop Insurance premiums. Farmers contribute 50% of the Crop Insurance premium and 100% of the Livestock Insurance premium.

Contact: The Nova Scotia Crop and Livestock
Insurance Commission
P. O. Box 1092
Truro, N.S.
B2N 5G9

(902) 895-4431

Crop Insurance Division
Farm Income Services Branch
Agriculture Canada
Ottawa, Ontario
K1A 0C5

(613) 995-5880

4-H CLUB ASSISTANCE

Funding Agency: Nova Scotia Department of Agriculture and Marketing and Agriculture Canada.

Objective(s): Support the development of 4-H Clubs and rural youth.

Eligibility: 4-H Clubs and rural youth 9 to 21 years of age.

Assistance: Nova Scotia administers the 4-H program in the Province. Support is provided through Department staff that develop the 4-H leadership program, 4-H Clubs, and sponsors a variety of club, county and provincial events. Agriculture Canada financially supports the Canadian 4-H Council and the partial cost of 4-H publications.

Contact:

4-H Division
Extension Services
Nova Scotia Department of
Agriculture & Marketing
P.O. Box 550
Truro, N.S.

(902) 895-1571

Animal Production Division
Agriculture Canada
Sir John Carling Building
Ottawa, Ontario
Canada
K1A 0C5

(613) 995-7084

TRANSPORTATION TO ROYAL WINTER FAIR

Funding Agency: Nova Scotia Department of Agriculture and Marketing and Agriculture Canada.

Objective(s): To assist with the assembly, feeding and transportation cost of shipping livestock to Royal Winter Fair.

Eligibility: Livestock which have been duly entered in a recognized class at the Royal Winter Fair.

Assistance: Nova Scotia Department of Agriculture and Marketing pays 100% of transportation cost plus freight and trucking charges to a central assembling point. Nova Scotia Department of Agriculture and Marketing further assists on the following basis.

Feed Allowance:	Cattle	- $25.00/head
	Sheep & Swine	- $ 4.00/head

Nova Scotia further pays 25% of the transportation cost from the assembly point to the Royal Winter Fair. Agriculture Canada pays the 75% balance.

Contact:

Livestock Service Branch
Nova Scotia Department of
Agriculture and Marketing
P. O. Box 550
Truro, N.S.
B2N 5E3

(902) 895-1571

Animal Production Division
Agriculture Canada
Ottawa, Ontario
Canada
K1A 0C5

(819) 994-0086

PRODUCT DEVELOPMENT MANAGEMENT PROGRAM

Funding Agency: Nova Scotia Department of Development and DRIE

Objective(s): To assist processors and manufacturers to upgrade the design quality of existing products and develop new products. To help clients strengthen their competitive postiion through diversification and improvement of product lines, enhanced marketability and improved efficiency and profitability.

Eligibility: Grant assistance is available to local processors and manufacturers for the design and development of products and packaging, prototype construction and design protection. The Nova Scotia Design Institute seeks out qualified industrial designers, marketing and engineering professionals to work as a co-ordinated consulting team with the clients.

Assistance:

Product: 75% of design fees to develop a new product for redesign. Maximum grant of $15,000 per project.

Packaging: 75% of design cost to develop new packaging, labels or brochures.

Prototype: 75% of cost of materials and labour to build one prototype. Maximum of $5,000.

Contact:

Nova Scotia Department of Development
P. O. Box 519
Halifax, Nova Scotia
B3J 2R7

(902) 424-7715

NOVA SCOTIA AGRICULTURAL COLLEGE - VOCATIONAL COURSES

Funding Agency: Canada Employment and Immigration Commission/self-sponsored individuals and the Nova Scotia Department of Agriculture and Marketing

Objective(s): To assist persons to enter or progress in farm or farm-related careers.

Eligibility: Be employed or have prospects of employment in work related to the course content and be at least one year past school leaving age.

Assistance: Sponsorship by the Canada Employment and Immigration Commission or self-sponsorship by individuals paying own partial tuition with Nova Scotia Department of Agriculture and Marketing subsidizing the remainder.

Contact:

Vocational Office
Nova Scotia Agricultural College
P. O. Box 550
Truro, N. S.
B2N 5E3

(902) 895-1571

Agriculture Canada will be updating this publication. If you would like copies of updates, please fill in the application below and mail to:

Regional Development Branch
Agriculture Canada
P.O. Box 698
Truro, Nova Scotia
B2N 5E5

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Name: _____

Address: _____

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_____
(Postal Code)

Please send me updates to "Government Incentive and Support Programs Available to the Nova Scotia Agri-Food Sector".